2 3 4 5 6 7 8 9 10	Derek A. Newman, No. 190467 dn@newmanlaw.com NEWMAN DU WORS LLP 100 Wilshire Boulevard, Suite 940 Santa Monica, CA 90401 Telephone: (310) 359-8200 Facsimile: (310) 359-8190 Derek Linke, No. 302724 linke@newmanlaw.com NEWMAN DU WORS LLP 2101 Fourth Avenue, Suite 1500 Seattle, WA 98121 Telephone: (206) 274-2800 Facsimile: (206) 274-2801 Attorneys for Plaintiff AirHawk International, LLC	
12 13 14	UNITED STATES DISTRICT COURT CENTRAL DISTRICT OF CALIFORNIA SOUTHERN DIVISION	
15 16 17 18 19	AIRHAWK INTERNATIONAL, LLC, a California limited liability company, Plaintiff, v.	Complaint for patent infringement, false advertising, tortious interference, and unfair competition
20 21 22 23 24	THEREALCRAIGJ, LLC, a Minnesota limited liability company, dba Wild Ass, SCOTT PARMAN, an individual, CRAIG JOHNSON, an individual, and DOES 1-10, Defendants.	DEMAND FOR JURY TRIAL
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 $\begin{matrix} 1 \\ \text{COMPLAINT} \end{matrix}$

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Plaintiff AirHawk International, LLC, a California limited liability company, alleges for its Complaint against Defendants TheRealCraigJ, LLC, a Minnesota limited liability company, Craig Parman, an individual, Scott Johnson, an individual, and Does 1–10 on personal information as to AirHawk's own activities, and upon information and belief as to the activities of others, as follows:

I.

I. Jurisdiction and Venue

- 1. This Court has original subject-matter jurisdiction over AirHawk's patent-infringement claims under 28 U.S.C. §§ 1331 and 1338(a) because they arise under federal patent law, 35 U.S.C. § 271, and over AirHawk's federal false-advertising claim under 28 U.S.C. § 1331 because it arises under Section 43(a) of the Lanham Act, 15 U.S.C. 1125(a).
- 2. This Court has supplemental jurisdiction over AirHawk's state-law claims under 28 U.S.C. § 1367(a) because they are so related to the federal claims that they form part of the same case or controversy.
- 3. This Court has personal jurisdiction over defendants Wild Ass, Johnson, and Parman because they regularly conduct business in this judicial district and have committed multiple acts of patent infringement in this judicial district including importing, selling, and/or offering to sell infringing products in this judicial district.
- 4. This Court has personal jurisdiction over defendants because their false advertising, as alleged herein, has resulted in harm to AirHawk's commercial relationship with one of the largest motorcycle-accessory distributors which is located in Irvine, California.
- 5. Venue is proper in the United States District Court for the Central District of California under 28 U.S.C. §§ 1391(b),(c) and 1400(b) because this is a judicial district in which a substantial part of the infringing activities giving rise to AirHawk's claims occurred.

II. Parties

- 6. Plaintiff AirHawk International, LLC is a California limited-liability company with its principal place of business in Santa Ana, California.
- 7. Defendant TheRealCraigJ, LLC is a Minnesota limited-liability company doing business as "Wild Ass" with its headquarters and principal business address at 11965 Bass Lake Road, East Gull Lake, MN 56401.
- 8. Defendant Scott Parman is an American citizen residing in Italy. Parman is an officer of Wild Ass, and refers to his position as "Chief Wild Ass."
- 9. Defendant Craig Johnson is a Minnesota resident. Johnson is an officer of Wild Ass.
- 10. Defendants transact business and have provided to customers in this judicial district and throughout the State of California products and/or services that infringe and/or induce infringement of AirHawk's design patents as alleged herein.
- 11. As described further below, Defendants conduct business and market and distribute products throughout California, and throughout the United States.
- 12. AirHawk is ignorant of the true names of Doe defendants 1 through 10 and therefore sues those defendants by such fictitious names. AirHawk is informed and believes, and on that basis alleges, that Wild Ass, Parman, Johnson, and Doe Defendants 1 through 10 are responsible for the acts alleged in this Complaint. When the true names of such fictitious defendants are ascertained, AirHawk will seek leave of this Court to amend this Complaint to name those individuals or entities. These fictitiously named defendants, along with Wild Ass, Parman, and Johnson, are referred to collectively as "Defendants."
- 13. AirHawk is informed and believe and thereupon alleges that at all times relevant hereto each of the Defendants acted in concert with each other, was the agent, affiliate, officer, director, manager, principal, alter-ego, co-conspirator, aider and abettor, or employee of the other defendants and was at all times acting within

the scope of such agency, affiliation, alter-ego relationship or employment; and actively participated in, subsequently ratified and adopted, or both, each and all of the acts or conducts alleged, with full knowledge of all the facts and circumstances, including without limitation to full knowledge of each and every wrongful act and conduct and AirHawk's damages caused therefrom.

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III. Factual Background

- A. AirHawk's premium motorcycle-seat cushions use an innovative air-cell system to provide a longer, more comfortable ride.
- 14. AirHawk is a Santa Ana, California business that designs, manufactures, and sells motorcycle-seat cushions.
- 15. AirHawk cushions feature air-cushion technology that provides a more comfortable ride than conventional seat materials like gel or foam, particularly over long distances.
- 16. AirHawk's system uses small, interconnected air cells to evenly distribute the rider's weight over the entire motorcycle seat, thus increasing rider comfort in several ways:
 - a) AirHawk seat cushions adjust to the rider's body shape and contour, thus relieving sensitive pressure points and reducing numbness.
 - b) The air cells act as shock absorbers, thus reducing rider fatigue caused by vibration and bumps.
 - c) The use of small, interconnected air cells allows fresh air to circulate through the seat, reducing uncomfortable body heat build-up and sweat and keeping the rider cool and dry.
- 17. The AirHawk product line and air-cell technology was originally developed by The ROHO Group, a U.S.-based manufacturer of cushioning and mattress products for medical applications.
 - 18. Since 1973, Roho has been a worldwide leader of seating solutions

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designed to prevent and treat pressure ulcers. Among other innovative products and advances, Roho pioneered the air-cell technology later used in AirHawk motorcycle-seat cushions.

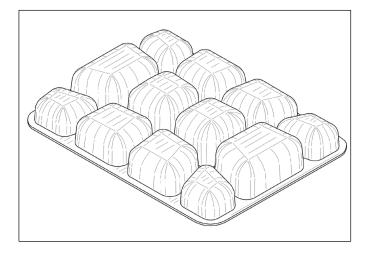
- 19. In 1989 Roho founded the Roho Institute for Education. The Roho Institute offers accredited continuing education seminars for clinicians seeking exposure to the most recent advances in seating and mobility-related medical issues. Roho's courses, which are offered worldwide, address various topics ranging from wheelchair seating and positioning to pressure-ulcer prevention and treatment. The ROHO Institute also has an online library of continuing education courses available free of charge.
- 20. The benefits of Roho's mattress and cushion innovations have repeatedly been confirmed by scientific and clinical studies.
- 21. In 1997 Roho entered the consumer market, offering products for consumer applications that benefit from Roho's experience with medical-seating products. Roho's consumer products included motorcycle cushions, truck cushions, agriculture, construction, and aviation seating products.
 - 22. Over 1 million Roho products are in use, in over 80 countries.
- 23. Roho recently began shifting its focus to the medical industry and away from consumer-oriented products.
- 24. In early 2015, Roho announced the acquisition of Roho's AirHawk business by the owners of High End Seating Solutions (HESS), a high-end motorcycle seat-design and manufacturing company based in Santa Ana, California.
- 25. HESS has manufactured custom seats with Roho's AirHawk air-cushion technology since 2011.
- 26. Following the acquisition of the AirHawk brand, product line, and manufacturing equipment, AirHawk manufacturing was relocated to HESS's facilities in Santa Ana, California.

B. AirHawk's motorcycle cushions feature patented distinctive ornamental design.

27. AirHawk's innovative motorcycle-seat-cushion designs are protected by design patents issued by the United States Patent & Trademark Office which cover the ornamental features of AirHawk's motorcycle cushions.

1. U.S. Design Patent No. D673,785

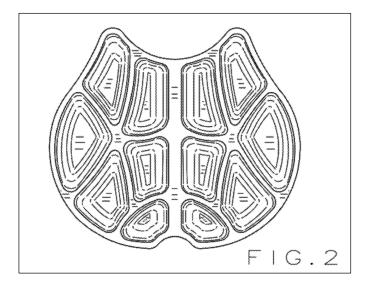
- 28. AirHawk is the owner of U.S. Design Patent No. D673,785 (the "D'785 Patent"), entitled "Motorcycle Pillion Cushion," issued on January 8, 2013. A copy of the D'785 Patent is attached as Exhibit A.
- 29. AirHawk is the owner by assignment of the entire right, title, and interest in the D'785 Patent and has standing to sue for all past, present, and future infringement of the D'785 Patent.
- 30. The D'785 Patent claims an ornamental design for a motorcycle pillion¹ cushion. A drawing from the D'785 Patent showing a perspective view of the claimed motorcycle-pillion-cushion design appears below:



(D'785 Patent, Fig. 1 (rotated for presention).)

¹ Pillion refers to a motorcycle passenger seat behind the motorcyclist.

- 2. U.S. Design Patent No. D672,569
- 31. AirHawk is the owner of U.S. Design Patent No. D672,569 (the "D'569 Patent"), entitled "Motorcycle Operator's Seat Cushion," issued on December 18, 2012. A copy of the D'569 Patent is attached as Exhibit B.
- 32. AirHawk is the owner by assignment of the entire right, title, and interest in the D'569 Patent and has standing to sue for all past, present, and future infringement of the D'569 Patent.
- 33. The D'569 Patent claims an ornamental design for a motorcycle operator's seat cushion. A drawing from the D'569 Patent showing a top-plan view of the claimed motorcycle-operator's-seat-cushion design appears below:



(D'569 Patent, Fig. 2.)

3. U.S. Design Patent No. D658,396

- 34. AirHawk is the owner of U.S. Design Patent No. D658,396 (the "D'396 Patent"), entitled "Motorcycle Seat Cushion," issued on May 1, 2012. A copy of the D'396 Patent is attached as Exhibit B.
- 35. AirHawk is the owner by assignment of the entire right, title, and interest in the D'396 Patent and has standing to sue for all past, present, and future infringement of the D'396 Patent.

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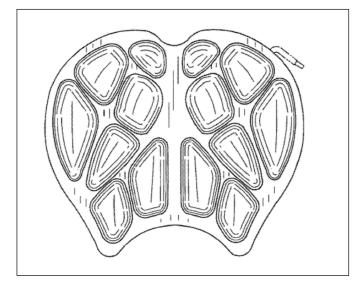
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The D'396 Patent claims an ornamental design for a motorcycle seat cushion. A drawing from the D'396 Patent showing a top-plan view of the claimed motorcycle-seat-cushion design appears below:



(D'369 Patent, Fig. 1.)

- Former Roho employees Parman and Johnson launched Wild Ass to compete with Air Hawk.
- 37. Wild Ass was founded by Craig Johnson and Scott Parman, former key members of Roho's team for sales and distribution of the AirHawk products.
- 38. From March 2011 through April 2015, Johnson was Roho's North American Sales Manager for AirHawk. His responsibilities included developing and managing AirHawk sales programs through distributors and retailers throughout the U.S. and Canada.
- 39. From July 2012 through early 2015, Scott Parman was Roho's International Marketing & Global Distributor Management Consultant. Parman's responsibilities included developing and managing Roho's relationships with AirHawk distributors and retailers and product marketing.
- 40. In January 2016, Wild Ass announced three lines of motorcycle seat cushions, distinguished by materials, intended use cases, and price.

1. Wild Ass Classic motorcycle-seat cushions

Wild Ass markets its Classic line as "the premium line and designed for 41. frequent long-distance riders who want only the best level of comfort money can buy." The cushions are made with medical-grade neoprene rubber.

42. Classic is available in three shapes—Pillion, Smart/Cruiser, and Sport:

Pillion

Smart/Cruiser

Sport

2. Wild Ass Air Gel motorcycle-seat cushions

43. Wild Ass positions its Air Gel cushions as "a great mid-priced cushion for riders with multiple cushion needs." The cushions have three layers of polyurethane, gel pads inside each individual air cell, and can be optionally used without air to feel "closer to the bike."

44. Wild Ass Air Gel cushions are available in the same three seat shapes as the Classic line, but with a different material styling as exemplified below with the Wild Ass Air Gel Pillion seat cushion:



3. Wild Ass Lite motorcycle seat cushions

- 45. Wild Ass markets its Lite cushions to "the budget conscious occasional rider." The cushions are made of economical lightweight polyurethane.
- 46. Wild Ass Lite cushions are available in the same three seat shapes as the Classic line, but with a different material styling as exemplified below with the Wild Ass Lite Pillion seat cushion:



COMPLAINT

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All together, Wild Ass's inaugural product line offers nine cushions:

Wild Ass Product	Cushion Shape	Dealer Price	Retail Price
Classic	Pillion	\$156.00	\$224.99
Classic	Cruiser	\$156.00	\$224.99
Classic	Sport	\$156.00	\$224.99
Air Gel	Pillion	\$122.00	\$174.99
Air Gel	Cruiser	\$122.00	\$174.99
Air Gel	Sport	\$122.00	\$174.99
Lite	Pillion	\$69.00	\$99.99
Lite	Cruiser	\$69.00	\$99.99
Lite	Sport	\$69.00	\$99.99

Wild Ass's motorcycle-seat cushions infringe AirHawk's design D. patents.

- 48. Rather than innovate and develop its own technology and own unique style, Wild Ass chose to copy AirHawk's product line, product design, and innovative style.
- 49. Unlike AirHawk's motorcycle seat cushions, which are manufactured in Santa Ana, California, Wild Ass imports its products.
- 50. As the following side-by-side comparisons reveal, Wild Ass misappropriated AirHawk's patented designs for all three of its product lines.

51. Wild Ass motorcycle-seat cushions incorporate the design claimed in AirHawk's D'785 Patent, or a colorable imitation thereof.

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4	AirHawk Patent	Wild Ass Product
5		Classic Air Pillion Seat Pad
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13	D'785 Patent, Fig. 1	
14		Classic Air Pillion Seat Pad
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21		Classic Air Pillion Seat Pad
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AirHawk Patent

D'569 Patent, Fig. 2

FIG.2

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Classic Air Cruiser Seat Pad

Wild Ass Product



Air Gel Cruiser Seat Pad



Lite Air Cruiser Seat Pad



53. Wild Ass motorcycle-seat cushions incorporate the design claimed in AirHawk's D'396 Patent, or a colorable imitation thereof.

AirHawk Patent

D'396 Patent, Fig. 1

Classic Air Cruiser Seat Pad

Wild Ass Product



Air Gel Cruiser Seat Pad



Lite Air Cruiser Seat Pad



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- Defendants had actual knowledge of AirHawk's design patents but proceeded to launch a competing business based on infringing Ε. designs and targeting AirHawk customers.
- 54. As long-time managers of Roho's AirHawk sales and marketing efforts, Johnson and Parman were intimately familiar with every aspect of Roho's AirHawk motorcycle-seat-cushion business. They have extensive knowledge of Roho's AirHawk distributors and retailers, marketing strategies, and patent protection.
- 55. As Wild Ass' officers and founders, Parman and Johnson are the moving, active, conscious force behind its infringing activity as alleged herein.
- 56. Just months after their departure from Roho, Parman and Johnson launched Wild Ass and began aggressively targeting key AirHawk distributors, including Tucker Rocky Distributing, a subsidiary of Motorsport Aftermarket Group (MAG).
- 57. MAG, which is based in Irvine, California, owns many leading brands in the motorsport parts and accessories aftermarket. MAG controls its subsidiaries from Irvine.
 - 58. Tucker Rocky Distributing was a key AirHawk customer.
- 59. But following the January 2016 launch of Wild Ass, MAG announced that Tucker Rocky would carry the Wild Ass product line. The MAG group of companies became the exclusive distributor for Wild Ass.
- 60. In the motorcycle-accessory industry, in September manufacturers provide distributors with part numbers, prices, and pictures so the distributors and resellers can include the manufacturers' product in the following year's catalog.
- Then in October or early November, manufacturers generally receive purchase-order projections from distributors and resellers. Volume pricing is based on those projections.
- 62. Following Johnson and Parman's introduction of Wild Ass's competing product line, AirHawk's new purchase orders decreased substantially from the anticipated level.

- 63. Defendants deliberately disregarded AirHawk's property rights and have imported, sold, offered to sell, and used infringing Wild Ass seat cushions.
- 64. They did so with no reasonable belief for thinking they had a legal right to engage in such conduct. In fact, Johnson and Parman contacted another former Roho employee to request advice about how to circumvent AirHawk's patents.
- 65. Defendants acted despite an objectively high likelihood that their actions constituted infringement of AirHawk's design patents.
- 66. Defendants intentional infringement has already caused substantial harm to AirHawk's motorcycle-seat-cushion business. Wild Ass's infringing cushions are knock offs of AirHawk's patented product and Wild Ass's sale of its competing infringing products at causes commercial injury to AirHawk.
- F. Defendants falsely advertise their Wild Ass motorcycle-seat products as being "clinically tested" and providing a range of medical and therapeutic benefits.
- 67. Wild Ass's marketing focuses on a claim that Wild Ass products were "designed using clinically proven medical technology."
- 68. In fact, Wild Ass's marketing materials primarily focus on purported medical and therapeutic benefits, as shown on a marketing brochure Wild Ass has widely disseminated to motorcycle-industry distributors, retailers, and consumers:



(See Exhibit D.)

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- 69. Wild Ass's marketing and promotional materials are replete with claimed medical and therapeutic benefits. For example, Wild Ass claims that:
 - "The WILD ASS motorcycle air cushion was designed using clinically proven medical seating technology."
 - "The cushion eliminates painful pressure points and promotes proper circulation utilizing adjustable interconnected air cells which conform to the rider's shape regardless of weight or seating position."
 - "Additional benefits are reduction of shock and vibration to reduce lower back pain and air circulation under the rider to disperse heat and perspiration."
 - "Recommended for riders who would like reduction of painful pressure points, increased blood circulation, reduced vibration, shock absorption, heat and moisture reduction in the seating area."

(See Exhibit D (emphases added).)

- 70. But Wild Ass has never had any of its products clinically tested. Its representations about the medical benefits of its products are false.
- 71. Johnson and Parman are directly responsible for creating Wild Ass's marketing and are responsible for the intentional false and misleading statements described herein.
- 72. Defendants make these false representations in an effort to increase the perceived value of their products so that they can demand a premium price and position themselves as a legitimate alternative to AirHawk's products.
- 73. AirHawk is informed and believes that Wild Ass has engaged in other forms of marketing and advertising of its motorcycle-seat cushions targeting distributors, resellers, retailers, and consumers throughout the United States, including in California.

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- 74. Purchasers of Wild Ass products are likely to be misled and deceived by its marketing and advertising. By the use of marketing and promotional materials that prominently claim the products have been "clinically proven" and feature claims of medical and therapeutic benefits, one would expect that the products have been clinically proven and do provide the claimed benefits. Neither is true.
- 75. Defendants' false and misleading advertising is damaging to the reputation and goodwill of AirHawk and is damaging to the consuming public. These false and misleading representations are designed to entice distributors, resellers, and consumers to purchase Wild Ass's products over AirHawk's products.
- 76. Because Wild Ass never had to incur the substantial effort and expense of clinical testing, its cost to produce its products is far less than the costly and uncertain multi-year investment for AirHawk' products.
- The natural, probable, and foreseeable result of Defendants' wrongful conduct has been to cause confusion, deception, and mistake in the motorcycleaccessory market as a whole, to deprive AirHawk of business and goodwill, and to injure AirHawk's relationships with existing and prospective customers.
- 78. Wild Ass's wrongful conduct has resulted in increased sales of Wild Ass's own product while hindering the sales of AirHawk's products and damaging its goodwill. AirHawk has sustained and will continue to sustain damages as a result of Defendants' wrongful conduct.

First Cause of Action IV. Patent Infringement — 35 U.S.C. § 271 U.S. Patent No. D673,785

- 79. AirHawk incorporates Paragraphs 1–78 of its Complaint by reference.
- 80. Defendants have been and are directly infringing the D'785 Patent under 35 U.S.C. § 271(a) by importing into the United States and selling, offering to sell, and using in the United States, Wild Ass Pillion motorcycle-seat cushions, which

embody the design covered by the D'785 Patent.

- 81. Defendants' resellers, customers, and other users of Defendants' Wild Ass Pillion motorcycle-seat cushions, have been and are directly infringing the D'785 Patent under 35 U.S.C. § 271(a).
- 82. Defendants have been and are actively inducing infringement of the D'785 Patent under 35 U.S.C. § 271(b) by marketing, offering to sell, and selling Wild Ass Pillion motorcycle-seat cushions to resellers, customers, and users.
- 83. Defendants induced infringement by resellers, customers, and users after Defendants had actual knowledge of the D'785 Patent and knew that Wild Ass's resellers', customers', and users' sale, offers to sell, and/or use of Wild Ass Pillion motorcycle-seat cushions constituted patent infringement.
- 84. Defendants' infringement and inducement to infringe the D'785 Patent have been willful and have deliberately injured and will continue to injure AirHawk unless and until the Court enters a preliminary or permanent injunction prohibiting further infringement and, specifically, enjoining further importation, use, sale, and/or offer for sale of products that fall within the scope of the D'785 Patent.

V. Second Cause of Action Patent Infringement — 35 U.S.C. § 271 U.S. Patent No. D672,569

- 85. AirHawk incorporates Paragraphs 1–84 of its Complaint by reference.
- 86. Defendants have been and are directly infringing the D'569 Patent under 35 U.S.C. § 271(a) by importing into the United States and selling, offering to sell, and using in the United States, Wild Ass Cruiser motorcycle-seat cushions, which embody the design covered by the D'569 Patent.
- 87. Defendants' resellers, customers, and other users of Defendants' Wild Ass Cruiser motorcycle-seat cushions, have been and are directly infringing the D'569 Patent under 35 U.S.C. § 271(a).
 - 88. Defendants have been and are actively inducing infringement of the

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D'785 Patent under 35 U.S.C. § 271(b) by providing and selling Wild Ass Cruiser motorcycle-seat cushions to resellers, customers, and users.

- 89. Defendants induced infringement by resellers, vendors, and users after Defendants had actual knowledge of the D'569 Patent and knew that Wild Ass's resellers', customers', and users' sale, offers to sell, and/or use of Wild Ass Cruiser motorcycle-seat cushions constituted patent infringement.
- 90. Defendants' infringement and inducement to infringe the D'569 Patent have been willful and have deliberately injured and will continue to injure AirHawk unless and until the Court enters a preliminary or permanent injunction prohibiting further infringement and, specifically, enjoining further importation, use, sale, and/or offer for sale of products that fall within the scope of the D'569 Patent.

Third Cause of Action Patent Infringement — 35 U.S.C. § 271 U.S. Patent No. D658,396

- AirHawk incorporates Paragraphs 1–90 of its Complaint by reference.
- 92. Defendants have been and are directly infringing the D'396 Patent under 35 U.S.C. § 271(a) by importing into the United States and selling, offering to sell, and using in the United States, Wild Ass Cruiser motorcycle-seat cushions, which embody the design covered by the D'396 Patent.
- 93. Defendants' resellers, customers, and other users of Defendants' Wild Ass Cruiser motorcycle-seat cushions, have been and are directly infringing the D'396 Patent under 35 U.S.C. § 271(a).
- 94. Defendants have been and are actively inducing infringement of the D'396 Patent under 35 U.S.C. § 271(b) by providing and selling Wild Ass Cruiser motorcycle-seat cushions to resellers, customers, and users.
- 95. Defendants induced infringement by resellers, customers, and users after Defendants had actual knowledge of the D'396 Patent and knew that Wild Ass's resellers', customers', and users' sale, offers to sell, and/or use of Wild Ass

Cruiser motorcycle-seat cushions constituted patent infringement.

96. Defendants' infringement and inducement to infringe the D'396 Patent have been willful and have deliberately injured and will continue to injure AirHawk unless and until the Court enters a preliminary or permanent injunction prohibiting further infringement and, specifically, enjoining further importation, use, sale, and/or offer for sale of products that fall within the scope of the D'396 Patent.

VII. Fourth Cause of Action False Advertising — Lanham Act § 43(a), 15 U.S.C. § 1125(a)

- 97. AirHawk incorporates Paragraphs 1–96 of its Complaint by reference.
- 98. Defendants have made and distributed, in interstate commerce and in this District, marketing materials that contain false and misleading statements or descriptions of fact about Wild Ass motorcycle-cushion products.
- 99. These advertisements contain actual misstatements and/or misleading and failures to disclose, including among others, the statement that their products are clinically proven and claims about medical and therapeutic benefits.
- 100. These false statements actually deceive or have a tendency to deceive, a substantial segment of their intended audience—AirHawk's distributor customers and consumers.
- 101. The deception is material in that it is likely to influence the purchasing decisions of AirHawk's distributor customers and consumers.
- 102. AirHawk has been or is likely to be injured as a result of the false statement, both by direct diversion of sales from AirHawk to Defendants and by a lessening of the goodwill associated with AirHawk's products.
- 103. Defendants' false and misleading advertising statements and omissions violate the Lanham Act § 43(a), 15 U.S.C. § 1125(a).
- 104. Defendants have caused, and will continue to cause, immediate and irreparable injury to AirHawk, including injury to its business, reputation, and goodwill, for which there is no adequate remedy at law. As such, AirHawk is

107. Under 15 U.S.C. § 1117, AirHawk is further entitled to recover the costs of this action. Moreover, AirHawk is informed and believes, and on that basis alleges, that Defendants' conduct was undertaken willfully and with the intention of causing confusion, mistake or deception, making this an exceptional case

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VIII. Fifth Cause of Action False Advertising — Cal. Bus. & Prof. Code § 17500

entitling AirHawk to recover additional damages and reasonable attorneys' fees.

108. AirHawk incorporates Paragraphs 1–107 of its Complaint by reference.

- 109. Defendants knew or in the exercise of reasonable care should have known that their publicly disseminated statements and omissions relating to their Wild Ass Motorcycle Cushions were false or misleading.
- 110. Defendants' false advertising statements and omissions injure consumers and AirHawk.
- 111. Defendants' false and misleading statements include, among others, that Defendants' products are clinically proven and claims about medical and therapeutic benefits.

- 112. By making such untrue or misleading statements, Defendants have engaged in false advertising in violation of California Business & Professions Code § 17500.
- 113. By reason of Defendants' conduct, AirHawk has suffered injury in fact and has lost money or property.
- 114. Defendants have caused, and will continue to cause, immediate and irreparable injury to AirHawk, including injury to its business, reputation, and goodwill, for which there is no adequate remedy at law. AirHawk is entitled to an injunction restraining Defendants, their agents, employees, representatives and all persons acting in concert with them from engaging in further such acts, and forbidding Defendants from advertising their products as clinically proven, making claims about medical and therapeutic benefits, and from making other false statements in connection with the product.

IX. Sixth Cause of Action Tortious Interference — 15 U.S.C. § 1125(d)

- 115. AirHawk incorporates Paragraphs 1-114 of its Complaint by reference.
- 116. AirHawk had economic relationships with its distributors and reseller customers that probably would have resulted in economic benefit to AirHawk.
 - 117. Defendants knew of those relationships.
- 118. Defendants engaged in intentional acts designed to disrupt those relationships for Defendants' own benefit.
- 119. Defendants' intentional acts were wrongful because Defendants falsely advertise the medical benefits of their products and are willfully infringing AirHawk's design patents.
- 120. As a result, AirHawk's relationships with its distributors and reseller customers have been disrupted, resulting in economic harm to AirHawk in the form of decreased revenue from those customers.
 - 121. Defendants' conduct was a substantial factor in causing AirHawk's

economic harm.

- 122. As a direct, proximate, and foreseeable result of Defendants' interference with AirHawk's economic relationships, AirHawk has been damaged in an amount to be determined at trial.
- 123. AirHawk is entitled to and requests an award of punitive and exemplary damages under California Civil Code § 3294(a) against Defendants because Defendants acted with, and were guilty of, oppression, fraud, and malice.
- 124. As a direct and proximate result of Defendants' intentional interference with its economic relationships, AirHawk is suffering immediate and irreparable harm.

X. Seventh Cause of Action Unfair Competition — Cal. Bus. & Prof. Code §§ 17200 et seq.

- 125. AirHawk incorporates Paragraphs 1-124 of its Complaint by reference.
- 126. Defendants have made, published, disseminated, and circulated false, deceptive, and misleading statements, representations, and advertisements, including in California, misrepresenting the nature, quality, and characteristics of their Wild Ass Motorcycle Cushions with the intent of selling, distributing, and increasing the consumption of, and interest in, their Wild Ass Motorcycle Cushions.
- 127. Defendants' conduct is likely to mislead or deceive the general public and therefore constitutes fraudulent business acts or practices in violation of California Business & Professions Code §§ 17200 et seq.
- 128. Defendants' conduct also constitutes false advertising under both Section 43(a) of the Lanham Act, 15 U.S.C. § 1125(a), and California Business & Professions Code § 17500, and is therefore unlawful in violation of California Business & Professions Code §§ 17200, et seq.
- 129. Defendants' conduct constitutes unlawful, unfair, or fraudulent business acts or practices and is therefore unfair competition in violation of California

Business and Professions Code § 17200.

- 130. As a direct and proximate result of Defendants' unfair competition, AirHawk has suffered injury in fact, including lost money or property in the form of harm to its good will, reputation, lost sales, and other actual damages.
 - 131. Defendants' wrongful conduct has also caused damage to consumers.
- 132. As a direct and proximate result of Defendants' wrongful conduct, the Defendants obtained unlawful profits to the detriment of AirHawk.
- 133. These wrongful acts have proximately caused and will continue to cause Plaintiff substantial injury, including loss of customers, dilution of goodwill, confusion of existing and potential customers, and diminution of the value of Plaintiff's products. The harm these wrongful acts will cause to Plaintiff is both imminent and irreparable, and the amount of damage sustained by Plaintiff will be difficult to ascertain if these acts continue. Plaintiff has no adequate remedy at law.
- 134. The harm to AirHawk and to members of the general public outweighs the utility of Defendants' business practices.
- 135. Unless enjoined, Defendants will continue the acts and conduct described above to AirHawk's great and irreparable injury, for which damages will not afford adequate relief.
- 136. AirHawk is entitled to an injunction restraining Defendants, their officers, agents, employees, and all persons acting in concert with them from engaging in further such unlawful conduct.
- 137. Defendants committed the wrongful acts willfully, intending to gain business and market share at the expense of AirHawk's profits and market share. Defendants' conduct justifies an award of exemplary damages.

XI. Relief Requested

Plaintiff AirHawk International, LLC requests that the Court enter judgment in its favor and against Defendants TheRealCraigJ, LLC, Scott Parman, Craig Johnson, and Does 1–10, jointly and severally, on all of AirHawk's causes of action as follows:

- 1. A judgment that Defendants have infringed and/or induced others to infringe the D'785 Patent;
- 2. A judgment that Defendants have infringed and/or induced others to infringe the D'569 Patent;
- 3. A judgment that Defendants have infringed and/or induced others to infringe the D'396 Patent;
- 4. Preliminary and permanent injunctive relief restraining and enjoining Defendants and their respective officers, directors, agents, servants, representatives, employees, affiliates, attorneys, and all persons acting in privity or in concert with them, and their parents, subsidiaries, divisions, successors and assigns, from directly or indirectly infringing AirHawk's patents;
- 5. A judgment, order, or award of damages adequate to compensate AirHawk for Defendants' infringement, but in no event less than a reasonable royalty, including all pre-judgment and post-judgment interest at the maximum rate permitted by law;
- 6. A judgment awarding AirHawk all damages, including treble damages under 35 U.S.C. § 284, based on any infringement found to be willful, together with all pre-judgment and post-judgment interest at the maximum rate permitted by law;
- 7. A finding that this case is exceptional and an award to AirHawk of its reasonable attorney fees under 35 U.S.C. § 285;
- 8. A judgment that Defendants engaged in false advertising in violation of

- Section 43(a) of the Lanham Act, 15 U.S.C. § 1125(a), by using false or misleading statements of fact that misrepresent the nature, quality, or characteristics of their Wild Ass Motorcycle Cushion products;
- 9. Preliminary and permanent injunctive relief restraining and enjoining Defendants and their respective officers, directors, agents, servants, representatives, employees, affiliates, attorneys, and all persons acting in privity or in concert with them, and their parents, subsidiaries, divisions, successors, and assigns, from engaging in false or misleading advertising with respect to their Wild Ass Motorcycle Cushion products;
- 10. A judgment, order, or injunction directing Defendants to deliver up for destruction all labels, signs, prints, packages, wrappers, receptacles, and advertisements bearing the false or misleading representations or descriptions described herein;
- 11. A judgment, order, or injunction requiring Defendants to engage in corrective advertising in a form approved by the Court to dispel the serious competitive impact and effect of the false and misleading representations described herein;
- 12. An accounting of Defendants' profits under 15 U.S.C. § 1117;
- 13. A finding that this case is exceptional and an award to AirHawk of its reasonable attorney fees under 15 U.S.C. § 1117(a);
- 14. A judgment trebling any damages award under 15 U.S.C. § 1117 as a result of Defendants' willful, intentional, and deliberate acts in violation of Section 43(a) of the Lanham Act, 15 U.S.C. § 1125(a);
- 15. A judgment that Defendants unfairly competed against AirHawk by engaging in false or misleading advertising in violation of California Business & Professions Code § 17500;
- 16. A judgment that Defendants unlawfully and unfairly competed against AirHawk in violation of California Business & Professions Code

1		§§ 17200, et seq.;	
2	17.	An order under California Business & Professions Code § 17203	
3		preventing Defendants from engaging in unfair competition;	
4	18.	A judgment awarding AirHawk actual damages suffered as a result of	
5		Defendants' unlawful cond	duct, in an amount to be proven at trial,
6		including pre-judgment interest as authorized by law;	
7	19.	Restitution and disgorgement of Defendants' profits from false	
8		advertising or obtained by Defendants as the result of unjust enrichment;	
9	20.	An award of attorneys fees and costs, as allowed by law;	
10	21.	Punitive damages under California Civil Code § 3294;	
11	22.	An order directing Defendants to file with the Court and serve on	
12		AirHawk a written report under oath setting forth in detail the manner	
13		and form in which Defendants have complied with the injunction and	
14		judgment within 30 days at	fter the service of the injunction and judgment
15		on Defendants; and	
16	23.	Such other and further reli	ef as this Court or a jury may deem proper and
17		just.	
18			
19	Dated: A	pril 4, 2016.	Respectfully Submitted,
20			Newman Du Wors LLP
21		By:	s/ Derek Linke
22		Dy.	Derek A. Newman, State Bar No. 190467
23			Derek Linke, State Bar No. 302724
24			Attorneys for Plaintiff AirHawk International, LLC
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			28 COMPLAINT