

**IN THE UNITED STATES DISTRICT COURT
FOR THE EASTERN DISTRICT OF TEXAS
MARSHALL DIVISION**

<p>MMG IP MANAGEMENT LLC, a Texas limited-liability company, Plaintiff, vs. SALESFORCE.COM, INC., a Delaware corporation, Defendant.</p>	<p>Civil Case No. 2:16-cv-00940-JRG JURY TRIAL DEMANDED</p>
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AMENDED COMPLAINT FOR PATENT INFRINGEMENT

For its Complaint against Defendant Salesforce.com, Inc. (“Defendant”), Plaintiff MMG IP Management LLC (“MMG”) hereby alleges as follows.

JURISDICTION AND VENUE

1. This is an action including for infringement under the patent laws of the United States, 35 U.S.C. § 101, *et. seq.* This Court has subject matter jurisdiction under 28 U.S.C. §§ 1331 and 1338(a).

2. This Court has personal jurisdiction over Defendant because it regularly conducts business in Texas and in this District, where it has committed the infringing acts alleged herein.

3. Venue is proper in this District under 28 U.S.C. §§ 1391(b)-(c) and 1400.

PARTIES

4. Plaintiff MMG is a Texas limited-liability company having a principal place of business at 1400 Preston Road, Plano, Texas 75093.

5. On information and belief, Defendant is a Delaware corporation having a principal place of business at The Landmark @ One Market, Suite 300, San Francisco, CA 94105.

COUNT I—INFRINGEMENT OF U.S. PATENT NO. 8,321,459

6. Plaintiff MMG re-alleges and incorporates by reference paragraphs 1-5 above, as if fully set forth herein.

7. MMG is the owner by assignment of U.S. Patent No. 8,321,459 (“the ‘459 patent”), which is entitled “Method and System for Facilitating Access to Always Current Contact Information,” which duly and lawfully issued on November 27, 2012. A true and correct copy of the ‘459 patent is attached hereto as Exhibit A. Peter Pekarek-Kostka is the inventor on the ‘459 patent, and a member and owner of MMG.

8. The claims of the ‘459 patent are directed to, for example, a “method for effectuating access to always current and accurate personal identifying contact information including the information elements of name and address” and Claim 1, for example, recites elements including, *inter alia*, (a) “providing a data processing entity for electronically storing, retrieving, searching, analyzing, and rearranging personal

identifying contact information elements including name and address for a multiplicity of contact information records corresponding to a respective multiplicity of users,” (b) “which is connectable electronically to users,” and (c) “wherein upon submission of said personal identifying contact information from multiple users, some or all personal identifying contact information elements are searched by the data processing entity and analyzed for similarity based upon predetermined criteria,” (d) “links or pointers between the submitted information about a user and the corresponding record of the user are established,” (e) “which enable any one user to update or change personal identifying contact information electronically,” and (f) “have those updates or changes available to other users.”

9. The ‘459 patent covers the methods and systems invented by MMG’s Peter Pekarek-Kostka, and protects MMG’s exclusive right to sell its methods and systems without infringement by competitors or their products. With MMG’s covered methods and systems, as long as the owner of the contact information updates his or her records in a storage location, all third party contact information collections are also kept up to date and users benefit from the most accurate and current contact information available.

10. Attached hereto as Exhibit B is a true and correct copy of an April 5, 2004 article from the New York Times, entitled “Helping People On The Move Keep Addresses Up To Date.” The article highlights the success of the company Plaxo,

described as “an online service that helps computer users keep their address books updated with the latest postal addresses and phone numbers of everybody in their circle.”

11. The article highlights contemporaneously the innovation, utility and non-obviousness of the methods and systems for “effectuating access to always current and accurate personal identifying contact information,” as claimed in the ‘459 patent. These methods and systems were not routine or conventional, particularly at the time of the article in 2004.

12. As recognized at the end of the article:

A start-up company called miniFILE Inc., based in Weatherby, Conn., has a similar product, also free. Instead of installing a program on their computers, users can put their address lists on miniFILE’s Web site, and the company maintains them. A miniFILE member’s information is automatically updated on other members’ address lists, but the service does not contact nonmembers to ask them for new information. MiniFILE’s network has about 30,000 members. But the company filed a patent application for its network method before Plaxo filed its two patent applications. Peter Kostka, miniFILE’s founder, said that if his patent was approved, Plaxo could not operate without violating it.

The patent application mentioned in the article ultimately resulted in the ‘459 patent.

13. On information and belief, Defendant has made, used, offered for sale, sold and/or imported into the United States systems and/or methods covered by the claims of the ‘459 patent, and continues to do so, including via the “Data.com Connect” functionality (*see Exhibit C*), which employs the method covered by Claim 1 of the ‘459 patent.

14. First, as shown in the analysis in Exhibit C, specifically at page 1-2, the “Data.com Connect” functionality includes a “method for effectuating access to always current and accurate personal identifying contact information including the information elements of name and address.” *See, e.g.*, <https://www.data.com/connect/faq> and <https://www.data.com/connect/faq> (accessed as of 8/8/2016).

15. Second, as shown in the analysis in Exhibit C, specifically at pages 2-3, the “Data.com Connect” functionality employs (a) “providing a data processing entity for electronically storing, retrieving, searching, analyzing, and rearranging personal identifying contact information elements including name and address for a multiplicity of contact information records corresponding to a respective multiplicity of users,” (b) “which is connectable electronically to users.” For example, the functionality provides a data processing entity (*e.g.*, software running on a computer or server) for electronically storing, retrieving, searching (*e.g.*, view of firm contacts and relationships gathered across dispersed data sources) analyzing and rearranging (*e.g.*, identifying key relationship data to help drive additional business opportunities) personal identifying contact information elements. *See, e.g.*,

https://www.data.com/export/sites/data/common/assets/pdf/DS_Jigsaw.pdf and https://www.data.com/export/sites/data/common/assets/pdf/DS_IDC.pdf (accessed as of 8/8/2016).

16. In the Data.com system, each of a multiplicity of primary users have primary personal identifying contact information elements including name and address. The personal identifying contact information includes information from a plurality of secondary users who each have their own respective personal contact information elements which are secondary personal identifying contact information to each primary user. *See, e.g.,* http://ISalesforce.cyberu.com/Content/97ffa791-d164-4eca-8937-54988fa265bf/index_lms.html and https://www.data.com/export/sites/data/common/assets/pdf/DS_Jigsaw.pdf (accessed as of 8/8/2016).

17. Third, as shown in the analysis in Exhibit C, specifically at pages 4-5, the Data.com functionality satisfies (c) “wherein upon submission of said personal identifying contact information from multiple users, some or all personal identifying contact information elements are searched by the data processing entity and analyzed for similarity based upon predetermined criteria,” (d) “links or pointers between the submitted information about a user and the corresponding record of the user are established,” (e) “which enable any one user to update or change personal identifying contact information electronically,” and (f) “have those updates or changes available to other users.” For example, upon submission of personal identifying contact information, the Data.com functionality searches some or all of the elements by the data processing entity and analyzed for similarity based on predetermined criteria (*e.g.*, analyzes and de-

duplicates contact records). The system enables a user to change personal identifying contact information and have those updates or changes available to others (*e.g.*, law firm contacts gathered across dispersed data sources; automatically synch firm contact data with lawyer address books and/or allow lawyers the option to review and accept specific data changes). *See, e.g.*,

https://www.data.com/export/sites/data/common/assets/pdf/DS_Jigsaw.pdf and
https://www.data.com/export/sites/data/common/assets/pdf/DS_Jigsaw.pdf and
http://www.data.com/export/sites/data/common/assets/pdf/DS_Professional_Services.pdf
(accessed as of 8/8/2016).

18. Links or pointers to the primary personal identifying contact information of the requested entries are established in the data processing entity. *See, e.g.*,

http://lms.cyberu.com/Content/97ffa791-d164-4eca-8937-54988fa265bf/index_lms.html
(accessed as of 8/8/2016). The links and pointers enable any one user to update or change personal identifying contact information electronically. *See, e.g.*,

http://lms.cyberu.com/Content/97ffa791-d164-4eca-8937-54988fa265bf/index_lms.html
(accessed as of 8/8/2016). The changes made by a user to their personal identifying contact information is made available to other users. *See, e.g.*,

http://lms.cyberu.com/Content/97ffa791-d164-4eca-8937-54988fa265bf/index_lms.html
(accessed as of 8/8/2016).

19. On information and belief, Defendant has caused, encouraged and aided others, including customers, to directly infringe the ‘459 patent having full knowledge of the ‘459 patent and the specific intent that its acts and the acts of its customers and/or others to directly and/or indirectly infringe the ‘459 patent.

20. By the acts of making, using, offering to sell, selling and/or importing the accused infringing systems and/or methods, Defendant has directly infringed the ‘459 patent under 35 U.S.C. § 271(a).

21. By the acts of actively inducing others to infringe the ‘459 patent, Defendant has infringed the ‘459 patent under 35 U.S.C. § 271(b). On information and belief, having knowledge of the ‘459 patent, Defendant specifically intended for its customers to infringe the ‘459 patent by using and/or re-selling the accused infringing systems and/or methods.

22. The acts of infringement asserted herein have been and continue to be deliberate and willful, at least since Defendant first learned about the ‘459 patent.

23. Defendant has derived and received gains, profits and advantages from the aforesaid acts of infringement, and MMG has lost profits and has otherwise been damaged and is entitled to monetary relief in an amount to be determined at trial.

24. The infringement of the ‘459 patent has caused and continues to cause irreparable harm to MMG, for which there is no adequate remedy at law, and the infringement will continue unless and until it is enjoined by this Court.

PRAYER FOR RELIEF

Therefore, Plaintiff MMG prays for the following relief:

- A. A determination that Defendant has infringed the '459 patent under 35 U.S.C. § 271, either literally and/or under the doctrine of equivalents;
- B. A preliminary and permanent injunction against the continuing patent infringement;
- C. An accounting for damages adequate to compensate for the patent infringement under 35 U.S.C. § 284, including Plaintiff's actual damages including lost profits, treble damages, pre-judgment and post-judgment interest, and costs;
- D. A determination of willful patent infringement, and that this is an exceptional case, and an award of reasonable attorney fees and expenses to Plaintiff under 35 U.S.C. § 285; and
- E. Such other and further relief as this Court deems just and proper.

DEMAND FOR JURY TRIAL

Pursuant to Fed. R. Civ. P. 38(b), Plaintiff demands hereby a jury trial on any issues triable of right by a jury.

Dated: October 3, 2016

Respectfully submitted,

/s/ Stephen M. Lobbin

Stephen M. Lobbin (admitted in E.D. Tex.)

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CERTIFICATE OF SERVICE

I hereby certify that on October 3, 2016, I electronically transmitted the foregoing document using the CM/ECF system for filing, which will transmit the document electronically to all registered participants as identified on the Notice of Electronic Filing, and paper copies have been served on those indicated as non-registered participants.

Dated: October 3, 2016

/s/ Stephen M. Lobbin

Stephen M. Lobbin (admitted in E.D. Tex.)