

1 ADAM GARSON (Bar No. 240440)
2 GAZDZINSKI & ASSOCIATES, PC
3 750 B Street, Suite 1600
4 San Diego, CA 92101
5 Telephone: (858) 675-1670
6 Email: adam.garson@gazpat.com

7 Attorneys for Plaintiff
8 SPECTRA LICENSING GROUP, LLC

9
10 UNITED STATES DISTRICT COURT
11 NORTHERN DISTRICT OF CALIFORNIA

12 SPECTRA LICENSING GROUP,
13 LLC a California corporation,

14 Plaintiff,

15 v.

16
17 MARVELL SEMICONDUCTOR,
18 INC., a California corporation,

19 Defendant.

CASE NO.: 16-cv-06093-RS

**FIRST AMENDED COMPLAINT
FOR PATENT INFRINGEMENT**

JURY TRIAL DEMANDED

1 This is an action for patent infringement in which Plaintiff SPECTRA
2 LICENSING GROUP, LLC (“SPECTRA” or “Plaintiff”) makes the following
3 allegations against Defendant MARVELL SEMICONDUCTOR, INC. (“MSI”,
4 “MARVELL”, or “Defendant”) as follows:

5 **THE PARTIES**

6 1. Plaintiff SPECTRA is a limited liability company organized under the
7 laws of the State of California with a principal place of business at 2907 Shelter
8 Island Drive, Suite 105-279, San Diego, California 92106.

9 2. Upon information and belief, Defendant MSI is a corporation organized
10 under the laws of California, with its principal place of business at 5488 Marvell
11 Lane, Santa Clara, California 95054 (“Marvell Headquarters”). MARVELL
12 specializes in the design, development, sale, and marketing of high performance,
13 mixed signal and digital integrated circuits aimed at the high speed computer, storage,
14 communications, and multimedia markets.

15 3. Upon information and belief, MSI is a wholly-owned subsidiary of
16 Marvell Technology Group, Ltd. (“MTGL”), a Bermuda corporation.

17 4. Although not a party to this case, MTGL’s officers and directors are
18 located in the United States at Marvell Headquarters. MTGL’s officers perform their
19 duties at Marvell Headquarters and have done so on a regular and ongoing basis for
20 more than a decade, and continue doing so today.

21 5. Upon information and belief, MSI designs and develops products for a
22 number of MTGL’s other subsidiaries, specifically including, Marvell International,
23 Ltd. and Marvell Asia Pte. Ltd.

24 **JURISDICTION AND VENUE**

25 6. This is an action for patent infringement arising under the patent laws
26 of the United States, 35 U.S.C. § 1, *et seq.*, including 35 U.S.C. § 271. This Court
27 has subject matter jurisdiction pursuant to 28 U.S.C. §§ 1331 and 1338(a).
28

1 7. This Court has personal jurisdiction over MSI at least because MSI is a
2 California corporation present within or has ongoing and systematic contacts with
3 the United States, the State of California, and the Northern District of California. MSI
4 has purposefully and regularly availed itself of the privileges of conducting business
5 in the State of California and in the Northern District of California and expected or
6 reasonably should have expected its acts to have consequence in the State of
7 California and within this judicial District. Plaintiff’s causes of action arise directly
8 from Defendant’s business contacts and other activities in the State of California and
9 in the Northern District of California. Defendant has committed acts of patent
10 infringement in this District, and has harmed and continues to harm SPECTRA in
11 this District, by, among other things, using, selling, offering for sale, and/or
12 importing infringing products and/or services into this District.

13 8. Venue is proper in this District pursuant to 28 U.S.C. §§ 1391 and
14 1400(b) as Defendant is doing substantial business in this judicial District and
15 therefore may be found in this District, and/or a substantial part of the events giving
16 rise to the claim alleged herein occurred within this District.

17 **PATENT-IN-SUIT**

18 9. SPECTRA owns, by assignment, all right, title, and interest in U.S.
19 Patent No. 6,108,388 (“the ’388 patent” or the “Patent-in-Suit”).

20 10. The ’388 patent, entitled “Iterative-Structure Digital Signal Reception
21 Device, and Module and Method Therefor” was duly and legally issued by the United
22 States Patent and Trademark office on August 22, 2000 naming Catherine Douillard,
23 *et al.* as inventors after a full and fair examination. The ’388 patent has a priority date
24 of at least February 7, 1995. The ’388 patent was originally assigned to “France
25 Telecom; Telediffusion de France, both of Paris, France”.¹ A true and correct copy
26 of the ’388 patent (including the Certificate of Correction) is attached hereto as
27

28 ¹ France Telecom is now known as “Orange S.A.”

1 Exhibit A.

2 11. The Patent-in-Suit is/was valid and enforceable until at least February
3 6, 2016.

4 12. SPECTRA is in compliance with the marking requirements under 35
5 U.S.C. § 287 in that it has no duty to mark or to give notice in lieu thereof because it
6 has no products to mark.

7 13. SPECTRA is informed and therefore believes that the previous owners
8 of the '388 patent (including France Telecom and Telediffusion de France) were also
9 in compliance with the marking requirements under 35 U.S.C. § 287 in that said
10 previous owners did not sell products in the United States which practiced the
11 invention(s) claimed in the '388 patent or otherwise did not have a duty to mark.
12 Furthermore, SPECTRA is informed and therefore believes that, if the previous
13 owners of the '388 patent did import products into the United States which practiced
14 the invention(s) claimed in the '388 patent, said products were adequately marked
15 under 35 U.S.C. § 287.

16 **BACKGROUND**

17 **The Invention of Turbo Equalization and Iterative Detection.**

18 14. During the early 1990s, France Telecom researchers (including the
19 named inventor(s) of the '388 patent) made ground breaking advances in the area of
20 iterative signal processing. These advances included the development of iteratively
21 decodable codes such as "Turbo Codes" as well as the development of a signal
22 processing technique called "turbo equalization." Turbo equalization may also be
23 referred to as "iterative detection," "iterative coding," or "iterative reception."

24 15. The technological advance provided by turbo equalization, which was
25 made possible by France Telecom in collaboration with ENST de Bretagne (an elite
26 French information technology and telecommunications research school), led to huge
27 performance gains in systems that experience substantial inter-symbol interference
28

1 (ISI) such as the hard disk drive storage market.

2 16. At its most basic, “turbo equalization” is an advanced signal processing
3 technique for “cleaning-up” errors introduced by ISI during transmission or storage.
4 In the context of high capacity hard disk drives (“HDDs”), ISI occurs because the
5 data bits (symbols) are packed so closely together that they interfere with one another.
6 This may cause cross-talk between the data symbols stored on the disk making it
7 difficult to recover the original information.

8 17. Turbo equalization was first described in a paper from the inventors C.
9 Douillard, *et al.*, entitled “Iterative Correction of Intersymbol Interference: Turbo-
10 Equalization,” *Eur. Trans. Communications*, vol. 6, pp. 507-11, Oct. 1995 (the
11 “Douillard Paper”). (Attached hereto as Exhibit B.)

12 18. The Douillard Paper has been widely acknowledged as the first paper to
13 propose turbo equalization. For example, the Douillard Paper was acknowledged as
14 the first proposal of turbo equalization in a paper by Hagenauer, entitled “The Turbo
15 Principle: Tutorial Introduction and State of the Art,” 1997. (Exhibit C, p. 7, Col. 2,
16 lines 12-13; the “Hagenauer Paper”.)

17 19. The Hagenauer Paper is cited in a book authored by Dr. Zining Wu (The
18 “Wu Book”) entitled “Coding and Iterative Detection for Magnetic Recording
19 Channels.” (Portions attached hereto as Exhibit D.) The Wu Book is based on the
20 PhD thesis of Mr. Wu.

21 20. Since 1999, Dr. Zining Wu has held various positions at MSI and MTGL
22 including working as an engineer and in various managerial roles in the Storage
23 Group at MSI. Dr. Wu served as Vice President, Data Storage Technologies at MSI
24 since August 2008 and was promoted to CTO of MGTL in January of 2014. In
25 August of 2016 Dr. Wu resigned his CTO position at MGTL and agreed to assist the
26 company in a consulting capacity.

27 21. The Douillard Paper was also acknowledged as the first description of
28

1 turbo equalization in the paper by Michael Tuchler, Ralf Koetter, and Andrew Singer
2 entitled “Turbo Equalization: Principles and New Results,” 2002 (Exhibit E, Bates
3 no. E-2, last two lines; the “Tuchler Paper.”)

4 22. The Tuchler Paper is cited in “Equation Based LDPC Decoder for
5 Intersymbol Interference Channels,” which is a white paper authored by Dr. Zining
6 Wu and MARVELL engineer Gregory Burd. (Exhibit F (“the Wu-Burd paper”),
7 Bates no. F-2, first two lines of 2nd paragraph.).

8 23. The Wu-Burd paper also states in the first paragraph of the introduction
9 section that:

10 Combining iterative codes to ISI channels was **first introduced** in [a
11 paper authored by ‘388 inventor Glavieux] under the name “turbo
12 equalization”. The key observation in turbo equalization is that ISI
13 channel can be treated at rate-1 convolution code, therefore it can be
14 easily decoded by soft-input soft-output (SISO) algorithms and iterated
with an outer convolution of LDPC decoder. (Emphasis Added)

15 24. By stating that the technology was “first introduced” under the name
16 turbo equalization, the Wu-Burd paper demonstrates that MSI personnel had
17 knowledge of the origins of the invention of turbo equalization, which is the basis of
18 the ‘388 patent.

19 25. On or around December 13, 2012, Dr. Zining Wu explained under oath
20 that he came upon iterative coding as an area he wanted to study because “people
21 from France first proposed this code called cable [sic] code as a way to iterative
22 coding [sic].” (Excerpt filed herewith as Exhibit G, Bates No. G-2, lines 3-4.)

23 **MARVELL Knew That Iterative Detection was First Disclosed in the**
24 **Douillard Paper and was Associated with France Telecom’s Research.**

25 26. Upon information and belief, MSI, including Dr. Zining Wu, are aware
26 and have been aware of France Telecom’s work in the arena of iterative coding and
27 iterative detection since at least 1999, and have knowledge that directly connects the
28 discovery of turbo equalization to France Telecom’s research activities. This is

1 demonstrated by, among other things, the two separate citations by Dr. Zining Wu of
2 papers that acknowledge the origin of turbo equalization as the Douillard Paper.

3 **Aspects of Iterative Detection are Claimed in the '388 Patent.**

4 27. The ENST research activity reflected in the Douillard Paper also led to
5 the issuance of the '388 patent, the first of many more related to turbo equalization
6 and iterative detection. The '388 patent was assigned to France Telecom, and then
7 later to Plaintiff.

8 28. Various aspects of the practice of turbo equalization and/or iterative
9 detection as described in the Douillard Paper, especially as implemented by
10 MARVELL in the context of devices for use in hard disk drives, infringe the '388
11 patent.

12 29. Via the use of MARVELL's iterative read channel devices, including
13 the design, development, demonstration, sampling, evaluation, configuration, testing,
14 optimization, and qualification thereof, Defendant MSI infringed the '388 patent
15 under 35 U.S.C § 271.

16 30. Upon information and belief, and as will be borne out in discovery, MSI
17 had knowledge of the '388 patent since 1999.

18 **The MARVELL 88i9422 as an Exemplary Accused Product.**

19 31. In a document entitled "SpinPoint M8 Hard Disk Drive Product Manual
20 Rev 2.7" dated September 4, 2013, published by Samsung Electronics, a description
21 and diagram of a MARVELL 88i9422 device and the associated MARVELL
22 88C9410 read/write channel core is provided. (The "SpinPoint Manual", attached
23 hereto as Exhibit H). Samsung Electronics is a brand of U.S.-based Seagate
24 Technology PLC since 2011 when Samsung divested itself of its commercial hard
25 disk drive operations.

1 32. Based on information and belief, figure 5-3 of the SpinPoint Manual
2 (Exhibit H, Bates no. H-37) is an accurate depiction of the MARVELL 88C9410
3 read/write channel core and the 88i9422 device in which that core is used.

4 33. Figure 5-3 of Exhibit H depicts the “Iterative Decoder” used in the
5 MARVELL 88i9422 device and the MARVELL 88C9410 core. This Iterative
6 Decoder appears in the block surrounded by a dotted line near the upper-right portion
7 of the figure and contains a “SOVA” (soft output Viterbi Algorithm) and “Code
8 Decoder.” (Exhibit H, Bates No. H-37)

9 34. The “Iterative Decoder” used in the MARVELL 88i9422 device is
10 comprised of a “SOVA” detector and a “Code Decoder” connected to one another
11 via a bi-directional arrow. *Id.*

12 35. Section 5.4.1 of the SpinPoint Manual states that the ENDEC of the
13 88C9410 “decodes the LDPC[.]” *Id.* at Bates No. H-38.

14 36. An LDPC code is a low-density parity check code composed of many
15 interconnected single parity check (SPC) codes.

16 **Infringement Analysis of 88i9422/88c9410 as an Exemplary Accused Product.**

17 37. Claim 9 of the ‘388 patent, with miniscule reference letters added to
18 designate different part of the claim, reads as follows (in light of the Certificate of
19 Correction):

20 9. *Method for the reception of signals formed by a series of digital*
21 *symbols corresponding to the convolutive encoding of items of source*
22 *digital data comprising the following steps:*

23 *[a] supplying with received symbols R_i ; and*

24 *[b] performing for each received symbol R_i at least two iterations of*
25 *the following steps:*

26 *[c] correcting inter-symbol interference affecting received*
27 *symbols R_i , by means of an item of correction information Z_i ,*
28 *said correction information Z_i except Z_1 (first iteration), being*
computed by a computing step of the previous iteration, and the

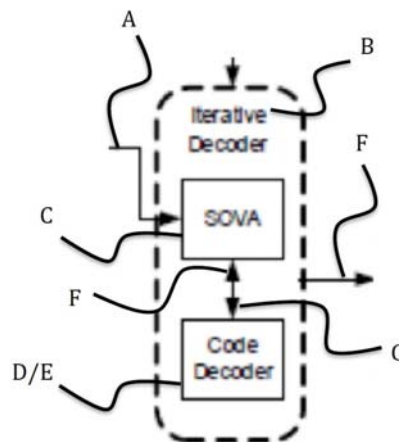
1 *delivery of corresponding estimated symbols $A_{i,1}$ with weighted*
 2 *value;*

3 *[d] decoding said estimated symbols $A_{i,1}$ with weighted value*
 4 *entailing operations symmetrical to said convolutive encoding,*
 5 *and the delivery of decoded symbols $A_{i,2}$ with weighted value;*

6 *[e] computing said correction information Z_i from at least one of*
 7 *said estimated symbols $A_{i,1}$ and at least one of said decoded*
 8 *symbols $A_{i,2}$; and*

9 *[f] delivering said correction information Z_i to the step of*
 10 *correcting inter-symbol interference of the following iteration.*

11 38. Attached hereto as Exhibit I (and included immediately below) is the
 12 “Iterative Decoder” portion of the MARVELL 88i9442/9410 core depicted in figure
 13 5-3 of the SpinPoint Manual (Exhibit H, at H-37) shown with majuscule reference
 14 letters added.



15 39. Upon information and belief, the input arrow (A) to the Iterative
 16 Decoder is indicative of the step of (a) “supplying with received symbols.”

17 40. Upon information and belief, the use of the term “Iterative” (B) in label
 18 “Iterative Decoder” is indicative of the step (b) of “performing for each received
 19 symbol R_i at least two iterations” where the operations are performed by the
 20 interconnected sub-blocks within the “Iterative Decoder.”

21 41. Upon information and belief, the SOVA detector (C) is indicative of
 22 performing the step (c) of “correcting for inter-symbol interference.” Additionally,
 23
 24
 25
 26
 27
 28

1 the downward pointing arrow (C) is indicative of the “delivery of decoded symbols
2 with weighted value.”

3 42. Upon information and belief, Code Decoder (D/E) is indicative of
4 performing the step of (d) “decoding said estimated symbols” and “delivering
5 estimated symbols with weighted value.”

6 43. Upon information and belief, Code Decoder (D/E) further performs the
7 step (e) of computing correction information from at least one of said estimated
8 symbols and at least one of said decoded symbols.

9 44. Upon information and belief, Arrow (F) is indicative of the step (f) of
10 supplying said correction information to the correcting step (performed by the SOVA
11 detector).

12 45. Upon information and belief, the decoding performed by Code Decoder
13 (D/E) entails operations symmetrical to said convolutional encoding due to the
14 decoding of the single parity check codes that make up an LDPC code.

15 **Application of Exemplary Infringement Analysis to MARVELL’s**
16 **Entire Read Channel Product Line.**

17 46. Based on information and belief, SpinPoint Product Manuals or other
18 documents similar to that provided in Exhibit H exist for other Accused Products,
19 and these similar SpinPoint Product Manuals show other MARVELL read channel
20 devices and cores using an “Iterative Decoder” configured in the same or similar
21 configuration as shown for the 88i9442 device. These other MARVELL devices
22 include, without limitation, the 88i9322 device (88c9300 series) and the 88i1064
23 device (88c1000/10 series).

24 47. Upon information and belief, the first two digits after the “88i” in the
25 MARVELL part number are indicative of the read channel core on which the device
26 is based. Therefore, if two part numbers share these initial two digits they will
27 perform the same, or substantially similar, read channel processing. Thus, based on
28

1 the demonstration of infringement of Claim 9 of the '388 patent performed with
2 respect to the 88i9442 device (and 88C9410 core) described in the SpinPoint Manual,
3 other devices in the 88i94xx family will also infringe the '388 patent.

4 48. Other SpinPoint Product Manuals exist that depict iterative detection in
5 the Marvell 88i9442 and the 88i1064 devices. The existence of these other SpinPoint
6 Product Manuals depicting iterative detection in the 88i9442 and the 88i1064 devices
7 is indicative of the use of iterative detection in all 88i94xx and 88i10xx series
8 MARVELL read channel devices.

9 49. On December 12, 2012 Dr. Zining Wu stated under oath that the first
10 three revisions of the 9xxx series MARVELL read channel device families used
11 iterative codes. In particular, Dr. Wu stated under oath that "this [sic] three chips,
12 9000, 9100, 9200 all the SNR gains come from iterative code." (Docket No. 707 of
13 CMU Case, excerpt attached hereto as Exhibit J, Bates no. J-3, lines 3-4.)

14 50. Additionally, in 2012, Dr. Zining Wu stated under oath that iterative
15 coding is "implemented in every one of Marvell chips today." (*Id.* at Bates no. J-3,
16 lines 5-9.)

17 51. Thus, based on information and belief, any read channel devices based
18 on, or using, the following MARVELL read channel cores perform iterative detection
19 and infringe the '388 patent: 88c9000, 88c9010, 88c9100, 88c9110, 88c9199,
20 88c9200, 88c9210, 88c9300, 88c9310, 88c9311, 88c9399, 88c9400, 88c9410,
21 88c9411, 88c10010, 88c11010, 88src9000, 88src9210, 88src10000, 88src10030, and
22 88src10050.

23 52. Additionally, based on information and belief, at least the following
24 MARVELL products perform iterative detection and infringe the '388 patent (and in
25 combination with cores listed in the paragraph immediately above, constitute the
26 "Accused Products"):

- 1 • MARVELL 9000-series read channel device family, including without
2 limitation model numbers 88i9010, 88i9012, 88i9015, 88i9017, 88i9018,
3 88i9020, 88i9022, 88i9025, 88i9031, 88i9035, 88i9045, 88i9046, and
4 88i9060;
- 5 • MARVELL 9100-series read channel device family, including without
6 limitation model numbers 88i9103, 88i9104, 88i9105, 88i9108, 88i9112,
7 88i9115, 88i9117, 88i9118, 88i9119, 88i9122, 88i9125, 88i9126, 88i9137,
8 88i9138, 88i9145, 88i9146, and 88i9160;
- 9 • MARVELL 9200-series read channel device family, including without
10 limitation model numbers 88i9205, 88i9212, 88i9217, 88i9222, 88i9225,
11 88i9226, 88i9245, and 88i9246;
- 12 • MARVELL 9300-series read channel device family, including without
13 limitation model numbers 88i9305, 88i9311, 88i9312, 88i9317, 88i9318,
14 88i9319, 88i9321, 88i9322, 88i9335, 88i9346, 88i9347, and 88i9348;
- 15 • MARVELL 9400-series read channel device family, including without
16 limitation model numbers 88i9405, 88i9411, 88i9412, 88i9421, 88i9422,
17 88i9435, 88i9441, 88i9446, and 88i9447;
- 18 • MARVELL C10010-series read channel device family, including without
19 limitation model numbers 88i1005, 88i1012, 88i1017, 88i1038, 88i1046,
20 88i1047, 88i1048, 88i1049, 88i1061, 88i1062, 88i1064, 88i1065, 88i1067,
21 88i1068, and 88i1069;
- 22 • MARVELL C11000/C11010-series read channel device family, including
23 without limitation model numbers 88i1146, 88i1148, 88i1149, 88i1160,
24 88i1161 and 88i1068;
- 25 • MARVELL C12000 -series read channel device family, including without
26 limitation model number 88i1248; and
27
28

- MARVELL hard disk drive “hybrid” products that combine the use of hard disk drive and solid state storage (SSD) to provide SSD performance at an HDD price.

53. Infringement of the ‘388 patent may be found in other, or additional, operations performed in the Accused Products, MARVELL read channel devices, and other activities engaged in, or induced by, MARVELL, or it may be found through other basis of infringement including the doctrine of equivalents.

54. Upon information and belief, documents similar to the SpinPoint Product Manual are provided to all customers of the Accused Products along with data sheets and instructions. These documents provide instructions to the purchasers of the Accused Products as to how to use the Accused Products in an infringing manner and evidence MARVELL’s active and knowing aiding and abetting the direct infringement of the purchasers of the Accused Products including, without limitation, manufacturers of magnetic hard disk drives.

55. Products containing the Accused Products are sold to consumers in California.

Iterative Detection was a Critical Feature Supporting MARVELL’s Read Channel Success.

56. Around 2007-2008, MARVELL announced it was sampling production read channel devices incorporating iterative detection.

57. MARVELL’s read channel devices for hard disk drives incorporating iterative detection (a.k.a. turbo equalization) employ signal processing techniques first proposed in the Douillard Paper and described in the ‘388 patent.

58. MARVELL would soon successfully develop, market, and sell read channel devices with iterative detection to several hard disk drive manufacturers to incorporate into consumer and enterprise hard disk drives.

59. The on-going development and sales in the area of iterative detection

1 read channel technology propelled MARVELL to market leadership in the area of
2 read channel application-specific integrated circuits (ASICs) – especially in the area
3 of hard disk drive technology.

4 60. On or around the time of the first delivery of production samples of
5 iterative read channel devices, (former) MTGL CEO Sehat Sutardja made certain
6 statements about the tremendous commercial benefits provided by iterative read
7 channel technology. In an earnings conference call for fiscal Q1 2008, (the “Earnings
8 Call” transcript, attached hereto as Exhibit K) Mr. Sutardja referred to the iterative
9 read channel as “a revolutionary technology breakthrough” and as the “holy grail” of
10 read channel development:

11 Once again, we are very excited to announce that we have dramatically
12 increased our SNR advantage with revolutionary technological
13 breakthrough. After over six years of internal development, we have
14 now achieved the holy grail of read channel development. We have the
industry[’s] first iterative read channel SOC.

15 Our patented implementation of these extremely complicated and
16 advanced iterative algorithms, will even further our customers to
17 improve SNR and performance, which will allow even greater capacity
18 points and manufacturing yields. We have incorporated this
19 breakthrough technology into our new SOC’s, which will go into
20 production next year. Our customers are very excited about the
21 tremendous improvement in performance we will be offering which
22 will greatly enhance the competitiveness of their products in the market.
[Exhibit K, Bates no. K-2 to K-3 (emphasis added.)]

23 61. Iterative coding would subsequently go on to be one of the most
24 successful features MARVELL would add to its read channel products. MARVELL
25 made, used, and sold these infringing read channel products as part of its normal
business activities.

26 62. Mr. Sutardja also stated in the Earnings Call that MARVELL provided
27 samples of read channel devices incorporating iterative read channel technology to
28

1 prospective customers (including hard disk drive manufacturers) as part of the sales
2 cycle, and that MARVELL expected sales to increase as a result:

3 <Q – Louis Gerhardy>: ... would you expect any change in your market
4 share there and then also with regards to the new SNR performance and
5 the products that will ramp in 2008 – calendar 2008, would you expect
you share of the market to increase then?

6 <A – Sehat Sutardja>: Yeah, Louis, so we don't expect any changes in
7 the enterprise market share ... With regards to the new technology, the
8 iterative technology there we have just finally been able to show
9 samples to our customers. Of course, this is a very exciting technology
10 because this is one of those technology [sic] that comes you know every
11 ten years or so and this technology is yet another piece of the key critical
12 technology that we provide to our customer in the storage business to
13 make them more competitive. So, with such an important technology
14 we do expect ... that we'll gain more market shares for next year.
15 (Exhibit K, Bates no. K-4 (emphasis added).)

16 63. The success of MARVELL's iterative read channel technology and the
17 associated products is further evidenced by testimony given under oath by Dr. Zining
18 Wu on December 12, 2012 (Exhibit J):

19 Q: Would you say iterative coding is a successful feature in Marvell's
20 chips?

21 A[Wu]: It's very successful feature [sic]. (Exhibit J, Bates no. J-3, line
22 24 to Bates no. J-4, line 1.)

23 [...]

24 A[Wu]: We have 3 dB in SNR gain from iterative coding.ing [sic] that
25 give us larger SNR gain than any other feature in Marvell, so that it is a
26 consideration to be very successful." (*Id.* at lines 5-8 (emphasis added).)

27 **MARVELL's Product Sales Cycle Involves Extensive Use in the U.S.**

28 64. In a 2003 prospectus disclosure prepared by MARVELL for the Security
and Exchange Commission (attached hereto as Exhibit L), MARVELL made the
following statement regarding the sales cycle of the storage product market:

We have a lengthy and expensive storage product sales cycle that does
not assure product sales, and that if unsuccessful, may harm our

1 operating results.

2 The sales cycle for our storage products is long and requires us to invest
3 significant resources with each potential customer without any
4 assurance of sales to that customer. Our sales cycle typically begins with
5 a three to six month evaluation and test period, also known as
6 qualification, during which our products undergo rigorous reliability
7 testing by our customers.

8 Qualification is typically followed by a twelve to eighteen month
9 development period by our customers and an additional three to six
10 month period before a customer commences volume production of
11 equipment incorporating our products. This lengthy sales cycle creates
12 the risk that our customers will decide to cancel or change product plans
13 for products incorporating our integrated circuits. During our sales
14 cycle, our engineers assist customers in implementing our products into
15 the customers' products. We incur significant research and development
16 and selling, general and administrative expenses as part of this process,
17 and this process may never generate related revenues. We derive
18 revenue from this process only if our design is selected. Once a customer
19 selects a particular integrated circuit for use in a storage product, the
20 customer generally uses solely that integrated circuit for a full
21 generation of its product. Therefore, if we do not achieve a design win
22 for a product, we will be unable to sell our integrated circuit to a
23 customer until that customer develops a new product or a new
24 generation of its product. Even if we achieve a design win with a
25 customer, the customer may not ultimately ship products incorporating
26 our products or may cancel orders after we have achieved a sale. In
27 addition, we will have to begin the qualification process again when a
28 customer develops a new generation of a product for which we were the
successful supplier. [(Exhibit L, Bates no. L-21 to L-22 (emphasis
added).)]

65. Based on information and belief, MARVELL made similar statements
regarding the sales cycle in more recent SEC filings including the MARVELL 10-K
filed for year 2015. See MARVELL 2015 Form 10-K for fiscal year ended January
31, 2015 at p. 19 and MARVELL's 2016 10-K for fiscal year ended January 30, 2016
at p. 21 (available at <http://investor.marvell.com/phoenix.zhtml?c=120802&p=irol-reportsannual>
and incorporated herein by reference).

1 66. Based on information and belief, the management and strategic decision
2 making of MARVELL as well as most of its business activities are conducted at
3 Marvell Headquarters in Santa Clara, California.

4 67. Based on information and belief, almost all of MARVELL's sales and
5 marketing decision making for read channel products is conducted at Marvell
6 Headquarters in Santa Clara, California.

7 68. Based on information and belief, the sale and development of iterative
8 detection read channel devices involved substantial use of those devices at
9 MARVELL's U.S. locations and the U.S. locations of MARVELL's customers.

10 69. The Accused Products were researched, designed, and developed in
11 MARVELL's headquarters in Santa Clara, California.

12 70. Based on information and belief, MSI used one or more of the Accused
13 Products, and one or more of the Accused Products underwent an extensive
14 development and sales cycle that involved substantial U.S.-based use of the Accused
15 Products both at Marvell Headquarters and at the U.S.-based facilities of its
16 customer(s) – generally over a period of twelve (12) to eighteen (18) months (“Sales
17 Cycle”). During the Sales Cycle, MARVELL first provides evaluation chips for
18 customers (hard disk drive manufacturers) to put through a rigorous process of
19 performance and functionality validation. This is followed by a customization
20 process whereby MSI further uses the Accused Products to perform customization
21 based on the customer's requirements. Subsequently, the customer would go through
22 another round of validation with input and help from MSI including even further use
23 of one or more of the Accused Products prior to integrating the chips into its products
24 (hard disk drives).

25 71. The infringing uses of the Accused Products by MSI during the Sales
26 Cycle led to numerous MSI design wins. Many design wins resulted in orders of
27 millions, tens of millions, or hundreds of millions of units, and associated revenue
28

1 and profit, and therefore those design wins were highly valuable sales.

2 72. But for this infringing activity (including the infringing use) by MSI,
3 such design wins would not have been achieved and MSI would not have obtained
4 or maintained market leadership in the hard-disk drive market and would not have
5 reaped the huge profits which accompany such a position.

6 73. MSI performed infringing activity extensively in the U.S. during the
7 Sales Cycle of its highly-valuable read/write channel products.

8 74. MSI performed infringing activity via the use of hard disk drives by its
9 thousands of U.S.-based employees as part of conducting normal business activities
10 in the United States. These hard disk drives incorporated and used infringing read
11 channel devices including, but not limited to, Accused Devices.

12 75. Multiple lines of the Accused Products (product lines) each went
13 through a Sales Cycle while being developed and sold by MSI.

14 76. Section 5.4.1 of the SpinPoint Manual (Exhibit H) refers to the 88i9422
15 as a “(Rev3.1) DSP.” Therefore, upon information and belief, the 88i9422 went
16 through several iterations and rounds of domestic testing and qualification.

17 77. Upon information and belief, many other Accused Products underwent
18 several iterations and rounds of domestic testing, qualification, and customization.

19 78. A separate Sales Cycle was conducted during the development stage for
20 each Accused Product family or product line.

21 79. The infringing activity associated with the use of MSI iterative read
22 channel devices was performed extensively in the United States during, and as a part
23 of, the sales and development cycle of multiple MSI device families (product lines)
24 incorporating iterative detection – including the Accused Products.

25 80. The infringing activity was performed extensively, continuously, and
26 repeatedly at MSI’s U.S. location(s) from at least the time period of 2008 to the
27 present date.

28

1 81. Western Digital Corp (“WESTERN DIGITAL”) is a Delaware
2 corporation with offices in Irvine, California. WESTERN DIGITAL is a buyer and
3 user of MSI’s read channel devices incorporating iterative detection including one or
4 more of the Accused Products.

5 82. MSI used a 88i9446 read channel device, or prototype thereof, one or
6 more times at a WESTERN DIGITAL U.S.-based facility as part of the Sales Cycle
7 for that device.

8 83. MSI used a 88i9346 read channel device, or prototype thereof, one or
9 more times at a WESTERN DIGITAL U.S.-based facility as part of the Sales Cycle
10 for that device.

11 84. MSI used a 88i9146 read channel device, or prototype thereof, one or
12 more times at a WESTERN DIGITAL U.S.-based facility as part of the Sales Cycle
13 for that device.

14 85. MSI used a 88i9145 read channel device, or prototype thereof, one or
15 more times at a WESTERN DIGITAL U.S.-based facility as part of the Sales Cycle
16 for that device.

17 86. MSI used a 88i9045 read channel device, or prototype thereof, one or
18 more times at a WESTERN DIGITAL U.S. based facility as part of the Sales Cycle
19 for that device.

20 87. But for this extensive infringing activity conducted as part of the Sales
21 Cycle MSI would not have achieved its numerous “design wins” for its highly
22 profitable read/channel products, including its 9000, 9100, 9200, 9300, 9400,
23 C10010, and C11000/C11010 production series read/write products (the Accused
24 Products).

25 88. But for MSI substantial and repeated domestic use of one or more of the
26 Accused Products, MSI would not have made volume sales of one or more of the
27 Accused Products.
28

1 meaning of 35 U.S.C. § 285 and awarding SPECTRA its reasonable attorneys' fees
2 against Defendant;

3 D. A judgment and order requiring Defendant to provide an accounting and
4 to pay supplemental damages to SPECTRA, including without limitation, pre-
5 judgment and post-judgment interest; and

6 E. Any and all other relief to which SPECTRA may be entitled.

7 **JURY DEMAND**

8 SPECTRA hereby respectfully demands trial by jury of all issues so triable.

9
10 Respectfully submitted,

11 Dated: December 6, 2016

GAZDZINSKI & ASSOCIATES, PC
/s/ Adam S. Garson

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13 By: Adam Garson
14 Attorneys for Plaintiff
15 Email: adam.garson@gazpat.com
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