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Plaintiff T-Max (Hangzhou) Technology Co., Ltd. ("Plaintiff" or "T-Max") hereby pleads the following claim for patent infringement against Defendants Lund Motion Products, Inc. ("Lund") and Truck Hero, Inc. ("Truck Hero") (collectively, "Defendants"), and alleges as follows:

## I. THE PARTIES

- 1. Plaintiff T-Max (Hangzhou) Technology Co., Ltd. is an entity organized and existing under the laws of the People's Republic of China with its principal place of business at No. 5, Rd 5, Dongzhou Industrial Area, Fuyan City, Hangzhou, China 311401.
- 2. Defendant Lund Motion Products, Inc. is a Delaware corporation having a principal place of business at 4325 Hamilton Mill Road, Suite 400 Buford, GA 30518.
- 3. Defendant Truck Hero, Inc. is a Delaware corporation having a principal place of business at 5400 Data Court, Ann Arbor, MI 48108. On information and belief, Truck Hero wholly owns Lund through several intermediary entities.
- 4. Lund and Truck Hero operate a facility in this district at 15651 Mosher Ave., Tustin, CA 92780.

# II. JURISDICTION AND VENUE

- 5. This is a civil action for patent infringement arising under the patent laws of the United States, 35 U.S.C. § 100 *et seq.*, more particularly 35 U.S.C. §§ 271 and 281.
- 6. This Court has subject matter jurisdiction pursuant to 28 U.S.C. §§ 1331 and 1338.
- 7. Defendants are subject to personal jurisdiction in California because, among other things, they have committed, aided, abetted, contributed to, induced, or participated in the commission of patent infringement in this judicial district and elsewhere that led to foreseeable harm and injury to T-Max. On information and belief, Defendants design and manufacture the infringing products at their facility in

Tustin, California. Furthermore, Defendants' infringing products have been offered for sale, sold, purchased, and/or used within this forum, including without limitation by Defendants' distributors.

8. Venue is proper in this judicial district pursuant to 28 U.S.C. §§ 1391 and 1400(a) and (b).

#### III. THE ASSERTED PATENT

9. T-Max is the owner by assignment of U.S. Patent 10,618,472, entitled "Vehicle and Vehicle Step Apparatus with Multiple Drive Motors" ("the '472 patent"), which the United States Patent and Trademark Office lawfully and duly issued on April 14, 2020. A true and correct copy of the '472 patent is attached hereto as Exhibit 1.

## IV. GENERAL ALLEGATIONS

- 10. T-Max is one of world's leading automotive accessory providers, specializing in custom enhancements for off-road trucks. T-Max's products are used by the most well-known truck modifiers and designers, and T-Max is continually researching trends and materials in order to provide the most innovative accessories to consumers.
- 11. T-Max has a large patent portfolio covering its innovative retractable vehicle steps, including a family of patents that includes the '472 Patent. T-Max marks its products practicing its patents by indicating that in the product manual installation guides that T-Max ships with its products.
- 12. The products at issue are dual-motor retractable vehicle steps, also known as retractable running boards, which attach to the side of a vehicle and are capable of extending outward for use as a step and retracting inward at least partially under the vehicle. Lund and T-Max directly compete for market share for dual-motor vehicle step products covered by T-Max's '472 Patent.
- 13. Defendants operate a manufacturing facility in Tustin, California under the "AMP Research" brand of more than 55,000 square feet with manufacturing and

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assembly lines to produce AMP products for both automotive OEM and aftermarket customers.

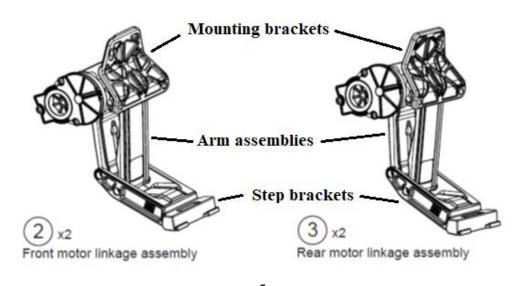
- 14. Defendants have designed, manufactured, marketed, offered to sell, and sold within the United States dual-motor retractable vehicle steps to distributors as well as specialty vehicle manufacturers. For example, Defendants operate a store on Amazon.com which lists their products including dual-motor retractable vehicle steps, and those products are sold through Amazon by Defendants' distributors. Defendants market at least some of these dual-motor retractable vehicle steps under the "PowerStep Xtreme" brand.
- On information and belief, Defendants' dual-motor retractable vehicle steps including "PowerStep Xtreme" that infringe claims of the '472 Patent were designed and manufactured in the United States. Defendants have marketed, offered to sell, and sold in the United States to other distributors in the United States dualmotor retractable vehicle steps including "PowerStep Xtreme" that infringe claims of the '472 Patent.
- 16. Defendants have also directly marketed, offered to sell, and sold dualmotor retractable vehicle steps including "PowerStep Xtreme" through, for example, their website http://www.amp-research.com, and at trade shows in the United States. Defendants have been attending trade shows in the United States, such as the Automotive Aftermarket Products Expo (AAPEX) and Specialty Equipment Market Association (SEMA) in Las Vegas, Nevada to sell their dual-motor retractable vehicle steps including "PowerStep Xtreme."
- 17. T-Max and Lund have been engaged in patent litigation since October 2017 involving Lund's assertion of its own patents against T-Max that purportedly cover a single-motor vehicle step, which is dated technology compared to T-MAX's patented-protected cutting-edge dual motor configurations, which are rapidly becoming the industry standard in the vehicle step market.

- 18. Lund has used its filing of that litigation against T-Max for marketing and sales purposes by threatening and even suing T-Max's customers and potential customers—many of whom are small business retailers and after-market installers—to dissuade them from purchasing T-Max's cutting-edge dual motor step products from T-Max's distributors, despite T-Max's better quality and lower prices when compared to Lund.
- 19. Lund has threatened to sue and sued T-Max's customers and potential customers including small business retailers and after-market installers, knowing their cost of defense far outweighs their potential profits from re-sale of T-Max's products. On information and belief, Lund is also improperly and anticompetitively threatening T-Max's customers and potential customers that if those customers resell any of T-Max's products, including products unrelated to the patents Lund is asserting, Lund will withdraw its preferred pricing on all its products, including products unrelated to the patents Lund is asserting. Thus, on information and belief, Lund is improperly tying all of its products to the steps it alleges are covered by the patents it is asserting against T-Max in litigation.
- 20. As part of that litigation, on information and belief, Lund must have investigated T-Max's intellectual-property portfolio including the application that would lead to the '472 Patent. Additionally, Truck Hero acquired Lund in May 2019, while T-Max was engaged in litigation with Lund. As part of that acquisition and associated due diligence, on information and belief, Truck Hero and Lund must have investigated T-Max's intellectual-property portfolio including the application that would lead to the '472 Patent.
- 21. Defendants' decision to sell dual-motor retractable vehicle steps including "PowerStep Xtreme" was done with knowledge of, or willful blindness with respect to, the '472 Patent. Defendants knew or were willfully blind to the known risk that these products would infringe the '472 Patent.

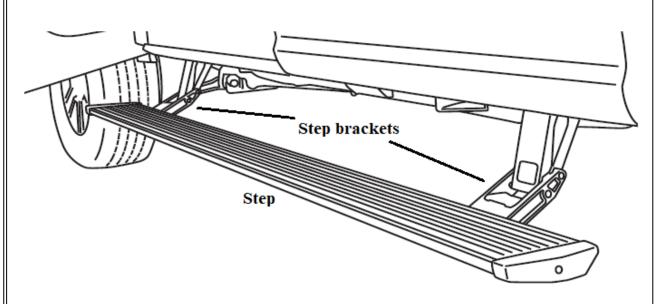
22. Defendants' actions were egregious, willful, wanton, and done in reckless or callous disregard of, or with indifference to, T-Max's rights.

#### V. CLAIM 1 - INFRINGEMENT OF U.S. PATENT NO. 10,618,472

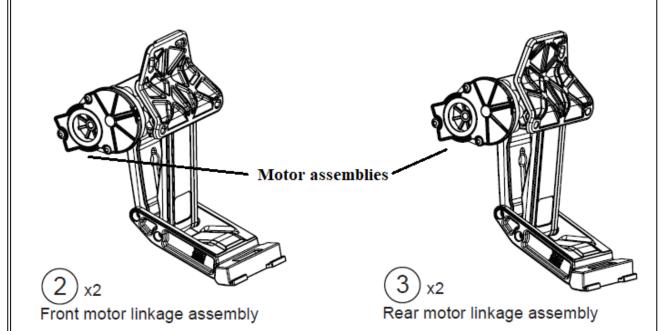
- 23. T-Max re-alleges and reincorporates the allegations set forth in paragraphs 1 through 18.
- 24. Defendants' have directly infringed one or more claims of the '472 Patent under 35 U.S.C. § 271(a) through the manufacture, use, sale, offer for sale, and/or importation into the United States of dual-motor retractable vehicle steps including "PowerStep Xtreme."
- 25. For example, Defendants' dual-motor retractable vehicle steps including "PowerStep Xtreme" include all of the limitations of Claim 1 of the '472 Patent.
- 26. The Defendants' dual-motor retractable vehicle steps including "PowerStep Xtreme" are motorized vehicle steps which incorporate two extending and retracting devices, with each such device comprising a mounting bracket attachable to a chassis of a vehicle, a step bracket, and an arm assembly coupled to the mounting bracket and step bracket, which drives the step brackets to move between an extended position and a retracted position, as shown by an annotated image from Defendants' installation guide (attached hereto as Exhibit 2, at 3):



27. On the Defendants' dual-motor retractable vehicle steps including "PowerStep Xtreme," the step is coupled to both step brackets, as shown by an annotated image from Defendants' installation guide (Exhibit 2 at 10):



28. The Defendants' dual-motor retractable vehicle steps including "PowerStep Xtreme" include two motor assemblies, with each such assembly coupled to one of the arm assemblies, so as to (i) drive that arm assembly to move the step bracket between the extended position and retracted position and (ii) retain the step bracket in the retracted position by a reverse self-locking effect of the motor assembly, as shown by an annotated image from Defendants' installation guide (Exhibit 2 at 3):



- 29. Each of the two motor assemblies in Defendant's dual-motor retractable vehicle steps including "PowerStep Xtreme" includes a motor having a worm on a rotatable shaft of the motor, and a worm gear operably coupled to the worm, wherein rotation of the rotatable shaft during an operation of the motor causes rotation of the worm gear in one rotational direction that causes the motor assembly to drive the step bracket, and wherein after the operation of the motor the rotatable shaft is prevented from rotation in the other rotational direction based at least on the worm and worm gear to create the reverse self-locking effect.
- 30. On the Defendants' dual-motor retractable vehicle steps including "PowerStep Xtreme," the two motor assemblies drive the two arm assemblies in unison and with synchronized motion as the step extends and retracts.
- 31. On the Defendants' dual-motor retractable vehicle steps including "PowerStep Xtreme," the two motor assemblies each comprise a gear system operably coupled to the worm gear, where that gear system performs substantially the same function, in substantially the same way, to obtain the same result as a planetary wheel drive assembly.

- 32. On information and belief, Defendants were aware of T-Max's intellectual-property portfolio including the application that would lead to the '472 Patent through Lund's investigation of T-Max's patent portfolio during the companies' ongoing patent litigation, and the investigation and due diligence that occurred during Truck Hero's acquisition of Lund.
- 33. Defendants actively induce under 35 U.S.C. § 271(b) dealers, retailers, distributors, and customers to directly infringe the asserted claims of the '472 Patent by, for example, selling, offering for sale, importing, and/or using the infringing dual-motor retractable vehicle steps including "PowerStep Xtreme," and by providing directions, guides, manuals, training for use, and/or other materials necessary for the installation, use, refurbishing, and/or servicing of the products in the United States. For example, Defendants operate a store on Amazon.com which lists their products including dual-motor retractable vehicle steps, and which encourages distributors to directly sell those products on Amazon. Defendants acted with the knowledge that the actions they induced would constitute infringement.
- 34. Defendants actively contribute under 35 U.S.C. § 271(c) to the infringement by dealers, retailers, distributors, and customers of the '472 Patent by, for example, selling, offering for sale, importing, and/or using the dual-motor retractable vehicle steps including "PowerStep Xtreme," knowing the same to be especially made or especially adapted for use in the infringement of the '472 Patent when installed on a vehicle, and not a staple article of commerce suitable for substantial non-infringing use. In fact, the steps have no other use other than being installed on a vehicle.
- 35. Defendants' ongoing infringement of the '472 Patent is willful, deliberate, and intentional by continuing its acts of infringement after becoming aware of the '472 Patent and its infringement thereof, thus acting in reckless disregard of T-Max's patent rights.

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- 36. As a consequence of Defendants' infringement of the '472 Patent, T-Max has suffered and will continue to suffer irreparable harm and injury, for example, in the form of lost sales, lost profits and loss of market share.
- 37. Unless enjoined, Defendants and/or others acting on behalf of Defendants will continue their infringing acts, thereby causing additional irreparable injury to T-Max for which there is no adequate remedy at law. Specifically, Lund's actions have irreparably harmed T-Max's position in the dual-motor market by causing a devastating erosion in T-Max's market share for dual-motor vehicle step products covered by T-Max's '472 Patent.

### VI. PRAYER FOR RELIEF

WHEREFORE, Plaintiff T-Max prays for judgment and seeks the following relief:

- A. Pursuant to 35 U.S.C. § 271, a determination that Defendants and their officers, agents, servants, employees, dealers, retailers, distributors, manufacturers, attorneys and all others in active concert and/or participation with them have infringed the '472 Patent;
- B. Pursuant to 35 U.S.C. § 283, an injunction enjoining Defendants and their officers, agents, servants, employees, dealers, retailers, distributors, manufacturers, attorneys and all others in active concert and/or participation with them from infringing the '472 Patent through the use, importation, offer for sale, and/or sale of infringing products and/or any of the other acts prohibited by 35 U.S.C. § 271;
- C. Pursuant to 35 U.S.C. § 284, an award compensating T-Max for Defendants' infringement of the '472 Patent through payment of not less than a reasonable royalty on Defendants' sales of infringing products;
- D. Pursuant to 35 U.S.C. § 284, an award increasing damages up to three times the amount found or assessed by the jury for Defendants' infringement of the '472 Patent in view of the willful and deliberate nature of the infringement;

E. 1 Pursuant to 35 U.S.C. § 285, a finding that this is an exceptional case, 2 and an award of reasonable attorneys' fees and non-taxable costs; F. An assessment of prejudgment and post-judgment interest and costs 3 4 against Defendants, together with an award of such interest and costs, pursuant to 35 5 U.S.C. § 284; 6 G. An order requiring Defendants to account to T-Max for any and all 7 profits derived by Defendants and all damages sustained by T-Max by virtue of Defendants' unlawful acts complained of herein; 8 9 H. An award of taxable costs; and 10 I. Such other and further relief as the Court deems equitable and just under 11 the circumstances. 12 **DEMAND FOR JURY TRIAL** 13 Pursuant to Rule 38(b) of the Federal Rules of Civil Procedure, T-Max 14 hereby demands a jury trial on all issues so triable. 15 DATED: June 12, 2020 PERKINS COIE LLP 16 17 By: /s/John P. Schnurer John P. Schnurer, Bar No. 185725 18 JSchnurer@perkinscoie.com John D. Esterhay, Bar No. 282330 19 JEsterhay@perkinscoie.com 20 Attorneys for Plaintiff T-Max (Hangzhou) Technology Co., Ltd. 21 22 23 24 25 26 27 28 -10-