

1 Juanita R. Brooks (CA SBN 75934) / brooks@fr.com  
 Roger A. Denning (CA SBN 228998) / denning@fr.com  
 2 K. Nicole Williams (CA SBN 291900) / nwilliams@fr.com  
 Frank J. Albert (CA SBN 247741) / albert@fr.com  
 3 Jared A. Smith (CA SBN 306576) / jasmith@fr.com  
 4 Tucker N. Terhufen (CA SBN 311038) / terhufen@fr.com  
 FISH & RICHARDSON P.C.  
 5 12860 El Camino Real, Ste. 400  
 San Diego, CA 92130  
 6 Telephone: (858) 678-5070 / Fax: (858) 678-5099

7 Susan Morrison (*Pro Hac Vice*) / morrison@fr.com  
 8 FISH & RICHARDSON P.C.  
 222 Delaware Avenue, 17th Floor  
 9 P.O. Box 1114  
 10 Wilmington, DE 19801  
 Telephone: (302) 652-5070 / Fax: (302) 652-0607

11 Additional counsel listed on signature page

12 Attorneys for Plaintiff, FINJAN LLC

14 UNITED STATES DISTRICT COURT  
 15 NORTHERN DISTRICT OF CALIFORNIA  
 16 OAKLAND DIVISION

17 FINJAN LLC,

18 Plaintiff,

19 v.

20 PALO ALTO NETWORKS, INC.,

21 Defendant.

Case No. 14-cv-04908-PJH

**FINJAN LLC'S AMENDED COMPLAINT  
FOR PATENT INFRINGEMENT**

**DEMAND FOR JURY TRIAL**

Hon. Phyllis J. Hamilton  
Ctrm: 3, 3<sup>rd</sup> Floor

1 **AMENDED COMPLAINT FOR PATENT INFRINGEMENT**

2 Plaintiff Finjan LLC (f/k/a Finjan, Inc.) (“Finjan”) files this Complaint for Patent  
3 Infringement and Jury Demand against Defendant Palo Alto Networks, Inc. (“Defendant” or “Palo  
4 Alto Networks”) and alleges as follows:

5 **THE PARTIES**

6 1. Finjan is a Delaware limited liability company, with its principal place of business  
7 at 2000 University Avenue, Suite 600, East Palo Alto, California 94303. Finjan’s U.S. operating  
8 business was previously headquartered at 2025 Gateway Place, San Jose, California 95110.

9 2. Palo Alto Networks is a Delaware corporation with its principal place of business at  
10 3000 Tannery Way, Santa Clara, California 95054.

11 **JURISDICTION AND VENUE**

12 3. This action arises under the Patent Act, 35 U.S.C. § 101 *et seq.* This Court has  
13 original jurisdiction over this controversy pursuant to 28 U.S.C. §§ 1331 and 1338.

14 4. Venue is proper in this Court pursuant to 28 U.S.C. §§ 1391(b) and (c) and/or  
15 1400(b).

16 5. This Court has personal jurisdiction over Defendant. Upon information and belief,  
17 Defendant does business in this District and has, and continues to, infringe and/or induce the  
18 infringement in this District. Defendant also markets its products primarily in and from this  
19 District. Palo Alto Networks availed itself of the jurisdiction of Northern California in *Palo Alto*  
20 *Networks, Inc. v. Juniper Networks, Inc.*, 5:13-cv-4510 (PSG), case. In addition, the Court has  
21 personal jurisdiction over Defendant because it has established minimum contacts with the forum  
22 and the exercise of jurisdiction would not offend traditional notions of fair play and substantial  
23 justice.

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1 **INTRADISTRICT ASSIGNMENT**

2 6. Pursuant to Local Rule 3-2(c), Intellectual Property Actions are assigned on a  
3 district-wide basis.

4 **FINJAN’S INNOVATIONS**

5 7. Finjan was founded in 1997 as a wholly-owned subsidiary of Finjan Software Ltd.,  
6 an Israeli corporation. Finjan was a pioneer in developing proactive security technologies  
7 capable of detecting previously unknown and emerging online security threats recognized today  
8 under the umbrella of “malware.” These technologies protect networks and endpoints by  
9 identifying suspicious patterns and behaviors of content delivered over the Internet. Finjan has  
10 been awarded numerous patents covering its innovations in the United States and around the  
11 world resulting directly from Finjan’s more than decade-long research, \$65 million investment,  
12 and development efforts, supported by a dozen inventors.

13 8. Finjan built and sold software, including application programming interfaces, and  
14 appliances for network security using these patented technologies. These products and  
15 customers of such products continue to be supported by Finjan’s licensing partners. At its  
16 height, Finjan employed nearly 150 employees around the world building and selling security  
17 products and operating the Malicious Code Research Center through which it frequently  
18 published research regarding network security and current threats on the Internet. Finjan’s  
19 pioneering approach to online security drew equity investments from two major software and  
20 technology companies, the first in 2005, followed by the second in 2006. Through 2009, Finjan  
21 had generated millions of dollars in product sales and related services and support revenues.

22 9. Until it was privately acquired in July of 2020, Finjan’s founder and original  
23 investors were still involved with and invested in the company. Finjan is currently a  
24 technology company that applies its know-how and intellectual property derived from its  
25 research, development, knowledge, and experience with security technologies to evaluate and  
26 enter into strategic partnerships with other companies in the security space.

27 10. On October 12, 2004, U.S. Patent No. 6,804,780 (“the ’780 Patent”), entitled  
28 SYSTEM AND METHOD FOR PROTECTING A COMPUTER AND A NETWORK FROM

1 HOSTILE DOWNLOADABLES, was issued to Shlomo Touboul. A true and correct copy of  
2 the '780 Patent is attached to this Complaint as Exhibit 1 and is incorporated by reference  
3 herein.

4 11. All rights, title, and interest in the '780 Patent have been assigned to Finjan,  
5 which is the sole owner of the '780 Patent. Finjan has been the sole owner of the '780 Patent  
6 since its issuance.

7 12. The '780 Patent is generally directed towards methods and systems for generating a  
8 Downloadable ID. By generating an identification for each examined Downloadable, the system  
9 may allow for the Downloadable to be recognized without reevaluation. Such recognition  
10 increases efficiency while also saving valuable resources, such as memory and computing power.

11 13. On August 26, 2008, U.S. Patent No. 7,418,731 ("the '731 Patent"), entitled  
12 METHOD AND SYSTEM FOR CACHING AT SECURE GATEWAYS, was issued to  
13 Shlomo Touboul. A true and correct copy of the '731 Patent is attached to this Complaint as  
14 Exhibit 2 and is incorporated by reference herein.

15 14. All rights, title, and interest in the '731 Patent have been assigned to Finjan, who  
16 is the sole owner of the '731 Patent. Finjan has been the sole owner of the '731 Patent since its  
17 issuance.

18 15. The '731 Patent is generally directed towards methods and systems for enabling  
19 policy-based cache management to determine if digital content is allowable relative to a policy.  
20 One of the ways this is accomplished is scanning digital content to derive a content profile,  
21 including at least one computer command the content would perform, and determining whether  
22 the digital content is allowable for a policy based on the content profile.

23 16. On November 3, 2009, U.S. Patent No. 7,613,926 ("the '926 Patent"), entitled  
24 METHOD AND SYSTEM FOR PROTECTING A COMPUTER AND A NETWORK FROM  
25 HOSTILE DOWNLOADABLES, was issued to Yigal Mordechai Edery, Nimrod Itzhak Vered,  
26 David R. Kroll, and Shlomo Touboul. A true and correct copy of the '926 Patent is attached to  
27 this Complaint as Exhibit 3 and is incorporated by reference herein.

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1           17. All rights, title, and interest in the '926 Patent have been assigned to Finjan,  
2 which is the sole owner of the '926 Patent. Finjan has been the sole owner of the '926 Patent  
3 since its issuance.

4           18. The '926 Patent generally covers a method and system for protecting a computer  
5 and a network from hostile downloadables. The claims generally cover performing hashing on a  
6 downloadable in order to generate a downloadable ID, retrieving security profile data, and  
7 transmitting an appended downloadable.

8           19. On January 12, 2010, U.S. Patent No. 7,647,633 (“the '633 Patent”), entitled  
9 MALICIOUS MOBILE CODE RUNTIME MONITORING SYSTEM AND METHODS, was  
10 issued to Yigal Mordechai Edery, Nimrod Itzhak Vered, David R. Kroll, and Shlomo Touboul.  
11 A true and correct copy of the '633 Patent is attached to this Complaint as Exhibit 4 and is  
12 incorporated by reference herein.

13           20. All rights, title, and interest in the '633 Patent have been assigned to Finjan, who  
14 is the sole owner of the '633 Patent. Finjan has been the sole owner of the '633 Patent since its  
15 issuance.

16           21. The '633 Patent is generally directed towards computer networks, and more  
17 particularly, provides a system that protects devices connected to the Internet from undesirable  
18 operations from web-based content. One of the ways this is accomplished is by determining  
19 whether any part of such web-based content can be executed and then trapping such content and  
20 neutralizing possible harmful effects using mobile protection code.

21           22. On March 20, 2012, U.S. Patent No. 8,141,154 (“the '154 Patent”), entitled  
22 SYSTEM AND METHOD FOR INSPECTING DYNAMICALLY GENERATED  
23 EXECUTABLE CODE, was issued to David Gruzman and Yuval Ben-Itzhak. A true and  
24 correct copy of the '154 Patent is attached to this Complaint as Exhibit 5 and is incorporated by  
25 reference herein.

26           23. All rights, title, and interest in the '154 Patent have been assigned to Finjan, who  
27 is the sole owner of the '154 Patent. Finjan has been the sole owner of the '154 Patent since its  
28 issuance.

1           24.     The '154 Patent is generally directed towards a gateway computer for protecting  
2 client computer from dynamically generated malicious content. One way this is accomplished  
3 is to use a content processor to process a first function and invoke a second function if a  
4 security computer indicates that it is safe to invoke the second function.

5           25.     On July 17, 2012, U.S. Patent No. 8,225,408 (“the '408 Patent”), entitled  
6 METHOD AND SYSTEM FOR ADAPTIVE RULE-BASED CONTENT SCANNERS, was  
7 issued to Moshe Rubin, Moshe Matitya, Artem Melnick, Shlomo Touboul, Alexander  
8 Yermakov, and Amit Shaked. A true and correct copy of the '408 Patent is attached to this  
9 Complaint as Exhibit 6 and is incorporated by reference herein.

10          26.     All rights, title, and interest in the '408 Patent have been assigned to Finjan, who  
11 is the sole owner of the '408 Patent. Finjan has been the sole owner of the '408 Patent since its  
12 issuance.

13          27.     The '408 Patent is generally directed towards network security and, in particular,  
14 rule-based scanning of web-based content for a variety of exploits written in different  
15 programming languages. One of the ways this is accomplished is by expressing the exploits as  
16 patterns of tokens. Additionally, the system provides a way to analyze these exploits by using a  
17 parse tree.

18          28.     On March 18, 2014, U.S. Patent No. 8,677,494 (“the '494 Patent”), entitled  
19 MALICIOUS MOBILE CODE RUNTIME MONITORING SYSTEM AND METHODS, was  
20 issued to Yigal Mordechai Edery, Nimrod Itzhak Vered, David R. Kroll, and Shlomo Touboul.  
21 A true and correct copy of the '494 Patent is attached to this Complaint as Exhibit 7 and is  
22 incorporated by reference herein.

23          29.     All rights, title, and interest in the '494 Patent have been assigned to Finjan, who  
24 is the sole owner of the '494 Patent. Finjan has been the sole owner of the '494 Patent since its  
25 issuance.

26          30.     The '494 Patent is generally directed towards a method and system for deriving  
27 security profiles and storing the security profiles. The claims generally cover deriving a security  
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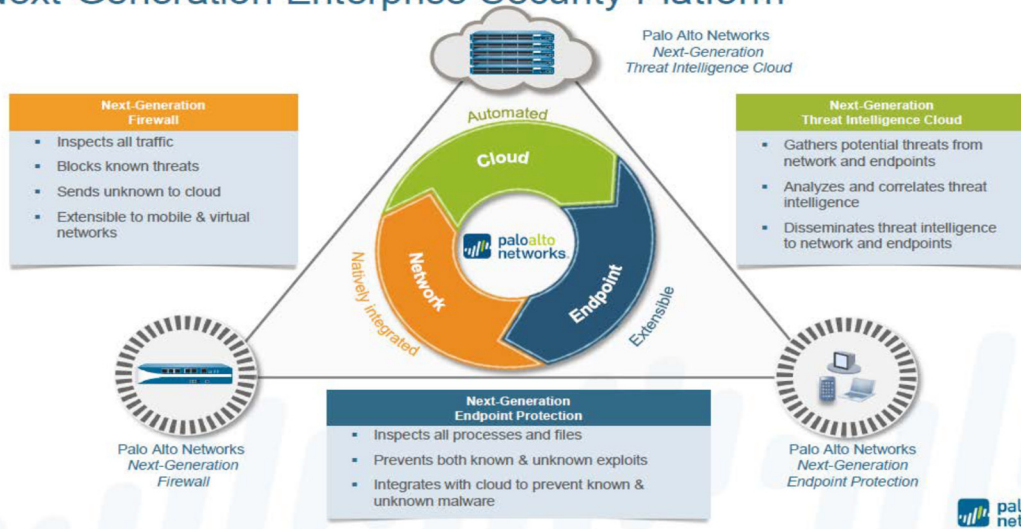
1 profile for a downloadable, which includes a list of suspicious computer operations, and storing  
2 the security profile in a database.

3 **PALO ALTO NETWORKS**

4 31. Palo Alto Networks makes, uses, sells, offers for sale, and/or imports into the  
5 United States and this District products and services that utilize the Next Generation Enterprise  
6 Security Platform, App-ID, User-ID, Content-ID, WildFire, Next-Generation Intelligence  
7 Cloud, and Targeted Remote Attack Prevention System (“TRAPS” also spelled as “Traps”),  
8 including but not limited to, Next-Generation Security Platform, Next-Generation Firewall,  
9 Virtualized Firewall, WildFire Subscription, WildFire Platform, URL Filtering Subscription,  
10 Threat Prevention Subscription, and Advanced EndPoint Protection.

11 32. Palo Alto Networks’ products fall under the umbrella of Next-Generation  
12 Security Platform, which is also known as Next-Generation Enterprise Security Platform. This  
13 Next-Generation Security Platform is an ecosystem consisting of four segments of products  
14 including Cloud, Network, Security Subscriptions, and Endpoint. The Cloud segment consists  
15 of WildFire, Palo Alto Network Next-Generation Threat Intelligence Cloud, WildFire Cloud, or  
16 Wild Fire Next-Generation Threat Intelligence Cloud and is integrated into all Palo Alto  
17 Networks security products. The Network segment consists of the Next-Generation Firewall  
18 and Virtualized Firewall products. The Subscription segment consists of Threat Prevention,  
19 URL Filtering, Global Protect and WildFire Subscription. The Endpoint segment consists of the  
20 Advanced Endpoint Protection products. Shown below is a diagram of Palo Alto Networks  
21 Next-Generation Security platform:  
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## Next-Generation Enterprise Security Platform



<http://investors.paloaltonetworks.com/phoenix.zhtml?c=251350&p=irol-irhome> (attached as Exhibit 8).

33. In addition to the Next-Generation Threat Intelligence Cloud technology Palo Alto Networks Next Generation Firewall Technology consists of App-ID, User-ID, Content-ID, and WildFire.

34. App-ID identifies applications that traverse a network which is the first task that Palo Alto Networks Next-Generation Firewall executes. App-ID can use up to four different techniques to identify the application. These include application signatures, SSL and SSH Decryption, Application Protocol Decoding, and Heuristics. When traffic first enters the network, App-ID applies an initial policy check based on IP protocol and port. Signatures are then applied to the traffic to identify the application based on application properties and related transaction characteristics. If the traffic is encrypted and a decryption policy is in place, the application is first decrypted, then application signatures are applied. Additional context-based signature analyses are then performed to identify re-encrypted content before being sent back into the network. For evasive applications that cannot be identified through advanced signature and protocol analysis, heuristics or behavioral analyses are used to determine the identity of the application. When an application is accurately identified during this series of successive techniques, the policy check determines how to treat the application and associated functions.



1 The policy check can block the application, allow it and scan for threats, inspect it for  
2 unauthorized file transfer and data patterns, or shape its use of network resources by applying a  
3 quality-of-service policy. *See* [https://www.paloaltonetworks.com/resources/techbriefs/app-id-](https://www.paloaltonetworks.com/resources/techbriefs/app-id-techbrief.html)  
4 [techbrief.html](https://www.paloaltonetworks.com/resources/techbriefs/app-id-techbrief.html), (attached as Exhibit 9) and Palo Alto Networks Form 10-K at 5-6 (attached as  
5 Exhibit 10).

6 35. User-ID integrates with directories and terminal service to identify users and  
7 groups and ties them to policies. Different events can be used to map the user's identity which  
8 include, but are not limited to, authentication events, user authentication, terminal services  
9 monitoring, client probing, directory services and XML Application Programming Interface.  
10 User-ID agent communicates with the domain controllers, directories, or supported enterprise  
11 applications, mapping information such as user, role, and current IP address to the firewall,  
12 making the policy integration transparent. In cases where user repository information does not  
13 include the current IP address of the user, a transparent, captive portal authentication or  
14 challenge/response mechanism can be used to tie users to the security policy. In cases where a  
15 user repository or application is in place that already has knowledge of users and their current  
16 IP address, a standards-based application programming interface can be used to tie the  
17 repository to its platform. *See* [https://www.paloaltonetworks.com/resources/techbriefs/user-id-](https://www.paloaltonetworks.com/resources/techbriefs/user-id-tech-brief.html)  
18 [tech-brief.html](https://www.paloaltonetworks.com/resources/techbriefs/user-id-tech-brief.html) (attached as Exhibit 11); Palo Alto Networks Form 10-K at 5-6 (attached as  
19 Exhibit 10).

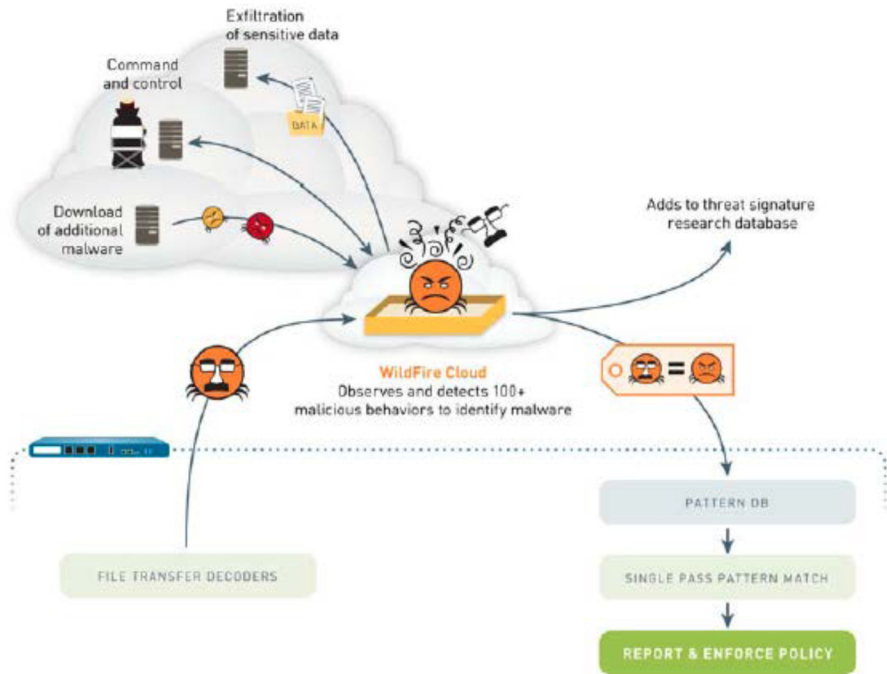
20 36. Content ID is a collection of technologies that enable multiple Palo Alto  
21 Networks subscription services. Content ID combines a Threat Prevention engine, URL  
22 filtering, and file and data filtering. The Threat Prevention engine is mainly comprised of anti-  
23 malware/anti-spyware and an Intrusion Protection System ("IPS"). The anti-malware will scan  
24 a packet when it is first received looking for a variety of executables, PDF files, HTML, and  
25 JavaScript viruses. The anti-spyware will also block attempts from spyware trying phone-home  
26 or beacon out to external command and control servers. There are various levels of protection  
27 than can be applied to the spyware security policy. Threat Prevention may also be combined  
28 with the cloud based WildFire engine to additionally detect unknown and targeted malware that

1 may have no known signatures. The IPS protects against vulnerability exploits, buffer  
2 overflows, DoS attacks and port scans. IPS portion of Threat Prevention has protocol decoders  
3 and anomaly detection, stateful pattern matching, statistical anomaly detection, heuristic-based  
4 analysis, invalid or malformed packet detection, IP defragmentation and TCP reassembly, and  
5 custom vulnerability and spyware phone-home signatures. *See*  
6 <https://www.paloaltonetworks.com/resources/techbriefs/content-id-tech-brief.html> (attached as  
7 Exhibit 12) and *Getting\_Started\_Guide\_PAN-OSv5.0\_revC.pdf* (attached as Exhibit 13).

8 37. Wildfire is Palo Alto Networks' cloud-based protection feature that is sold on a  
9 subscription basis and is also the name for a technology that benefits nearly all the Palo Alto  
10 Networks products. Wildfire can also be known as WildFire Next-Generation Threat  
11 Intelligence Cloud or just Next-Generation Threat Intelligence Cloud. Wildfire may also be  
12 platform based in lieu of cloud based which utilizes the WF-500 appliance.

13 38. One function of Wildfire is to identify malware by observing the behavior of the  
14 suspect file instead of relying solely on pre-existing signatures. Palo Alto Networks' firewalls  
15 are configured to send files to Wildfire based on the policy. Whenever a file is transferred over  
16 a session that matches a security rule with a forwarding profile, the firewall checks with  
17 WildFire to see if the file is new. If the file is new, the firewall automatically forwards the file  
18 to WildFire, even if it is contained within a ZIP file or over compressed HTTP. The firewall  
19 can also be configured to forward files inside of decrypted SSL sessions. When WildFire  
20 receives the file, it analyzes it in its virtualized sandbox to determine if the file exhibits signs of  
21 malicious behaviors, changes to browser security settings, injection of code into other  
22 processes, modification of files in the Windows system folder, or domains that the sample may  
23 have visited. Once WildFire completes the analyses, detailed forensics report is generated that  
24 summarizes the activities performed by the sample on the host and the network and  
25 automatically assigns a verdict of malware or benign. In addition, when the WildFire engine  
26 identifies a sample as malware, it passes it to the WildFire signature generator, which  
27 automatically generates a signature based on the malware payload of the sample. WildFire is  
28 also part of the WildFire Next-Generation Threat Intelligence Cloud's intelligence which

1 informs the protections of Palo Alto Networks other security services for all customers. See  
 2 [https://www.paloaltonetworks.com/content/dam/paloaltonetworks-](https://www.paloaltonetworks.com/content/dam/paloaltonetworks-com/en_US/assets/pdf/whitepapers/whitepaper-wildfire.pdf)  
 3 [com/en\\_US/assets/pdf/whitepapers/whitepaper-wildfire.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworks-com/en_US/assets/pdf/whitepapers/whitepaper-wildfire.pdf) (attached as Exhibit 14). Shown  
 4 below is a diagram depicting the WildFire cloud:

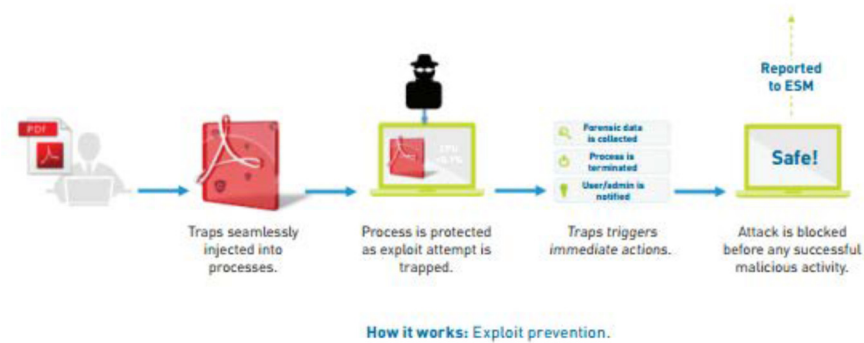


16 [https://www.paloaltonetworks.com/content/dam/paloaltonetworks-](https://www.paloaltonetworks.com/content/dam/paloaltonetworks-com/en_US/assets/pdf/whitepapers/threat-visibility-for-government-networks.pdf)  
 17 [com/en\\_US/assets/pdf/whitepapers/threat-visibility-for-government-networks.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworks-com/en_US/assets/pdf/whitepapers/threat-visibility-for-government-networks.pdf) (attached as  
 18 Exhibit 15).

19 39. Palo Alto Networks deploys the REST Management Application Programming  
 20 Interface. The XML-based REST Application Programming Interface is provided as a web  
 21 service that is implemented using HTTP/HTTPS requests and responses. The Application  
 22 Programming Interface allows access to several types of data in order to be integrated with and  
 23 used in other systems. The different Application Programming Interface requests that can be  
 24 done are Key Generation, Device Configuration, Operational Commands, Commit  
 25 Configuration, Reporting, Exporting files, Importing files, Retrieving logs, and Set or Get User-  
 26 ID mapping. The User-ID Application Programming Interface /Mapping allows one to import  
 27 user data for external sources. This can include user defined scripts as well as partner  
 28

1 integrations. See <https://live.paloaltonetworks.com/docs/DOC-4126> (attached as Exhibit 16)  
 2 and <https://live.paloaltonetworks.com/docs/DOC-5939> (attached as Exhibit 17).

3 40. Targeted Remote Attack Prevention System (“TRAPS” also spelled as “Traps”)  
 4 in Advanced Endpoint Protection protects endpoint through the use a series of exploit  
 5 prevention modules aimed at mitigating and blocking different exploit techniques. When an  
 6 application is opened, TRAPS injects prevention modules into the process. The TRAPS will  
 7 also collect detailed forensics and report that information. TRAPS will also query the WildFire  
 8 threat cloud with a hash to determine if the file is malicious, benign, or unknown within the  
 9 global threat community. Shown below is a flow chart of the process TRAPS uses:



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 18 <https://www.paloaltonetworks.com/resources/datasheets/endpoint-protection.html> (attached as  
 19 Exhibit 18).

20 41. Further, as stated in Palo Alto Networks’ SEC filings, TRAPS is technology that  
 21 Palo Alto Networks acquired from the company, Cyvera Ltd. (“Cyvera”). Palo Alto Networks  
 22 completed an acquisition of Cyvera on April 9, 2014 for approximately \$177,647,000 in cash  
 23 and stock. Palo Alto Networks has been and is currently integrating Cyvera’s technology into  
 24 its own product lines, including those mentioned above.

25 <http://investors.paloaltonetworks.com/phoenix.zhtml?c=251350&p=irol-sec> (attached as  
 26 Exhibit 19) and <http://investors.paloaltonetworks.com/phoenix.zhtml?c=251350&p=irol-irhome>  
 27 (attached as Exhibit 8).  
 28

1           42. Over the years since this case was filed in 2014, Palo Alto Networks has updated  
2 its security platform names, marketing strategies, and product groupings, but the underlying  
3 product offerings and their general operation have remained largely the same. Palo Alto  
4 Networks now breaks its network security products into three main categories: (1) Strata; (2)  
5 Prisma; and (3) Cortex. Palo Alto Networks makes, uses, sells, offers for sale, and/or imports  
6 into the United States and this District at least the following products and services.

7           43. The Strata family of products generally pertains to network security, and  
8 includes at least the following products that Palo Alto Networks describes as follows:

- 9           • CN-Series (“A containerized NGFW that prevents sophisticated network-based  
10 threats from spreading across Kubernetes namespace boundaries.”), *see*  
11 <https://www.paloaltonetworks.com/products/products-a-z> (attached as Exhibit  
12 20);
- 13           • DNS Security (“A cloud-delivered service that applies predictive analytics to  
14 disrupts attacks that use DNS for C2 or data theft as they occur.”), *see id.*;
- 15           • GlobalProtect (“Network security client for endpoints that protects mobile users,  
16 regardless of location.”), *see id.*;
- 17           • IOT Security (“The industry’s only complete IoT security product with  
18 visibility, prevention and enforcement for every IoT and OT device.”) *see id.*;
- 19           • Next-Generation Firewalls (“Industry-leading family of physical, virtualized,  
20 and containerized firewalls that leverage machine learning for proactive  
21 protection.”), *see id.*;
- 22           • PA-Series (“Our award-winning family of physical NGFW appliances are the  
23 first to leverage machine learning for proactive protection.”), *see id.*;
- 24           • Panorama (“Centralized network security management solution for your Palo  
25 Alto Networks Next-Generation Firewalls—all form factors and all locations.”),  
26 *see id.*;
- 27           • Threat Prevention (“Advanced intrusion prevention system (IPS) that inspects  
28 all traffic for threats and automatically blocks known vulnerabilities.”), *see id.*;

- 1 • URL Filtering (“Cloud-delivered web security that protects against web-based  
2 threats such as phishing, malware and command-and-control.”), *see id.*;
- 3 • WildFire (“Industry’s leading advanced malware analysis engine that identifies  
4 and protects against unknown file-based threats.”), *see id.*

5 44. The accused Strata products include at least CN-Series, Next-Generation  
6 Firewalls, PA-Series, Threat Prevention, URL Filtering, and WildFire (hereinafter the “Strata  
7 Products”).

8 45. The Prisma family of products generally pertains to cloud security, and includes  
9 at least the following products that Palo Alto Networks describes as follows:

- 10 • Prisma Access (“A secure access service edge (SASE) solution for networking  
11 and security in a purpose-built cloud-delivered infrastructure.”), *see* Ex. 20  
12 (<https://www.paloaltonetworks.com/products/products-a-z>);
- 13 • Prisma Cloud (“Cloud native security. Comprehensive. Full lifecycle. For any  
14 cloud.”), *see id.*;
- 15 • Prisma SAAS (“Comprehensive visibility, security and compliance across the  
16 industry’s range of SAAS applications and data.”), *see id.*;
- 17 • VM-Series (“Virtual firewalls that leverage agile, inline network security and  
18 threat prevention to consistently protect public and private clouds.”), *see id.*

19 46. The accused Prisma products include at least VM-Series (hereinafter the “Prisma  
20 Products”).

21 47. The Cortex family of products generally pertain to security operations, and  
22 includes at least the following products that Palo Alto Networks describes as follows:

- 23 • Autofocus Threat Intelligence (“Your one-stop shop for threat intelligence  
24 powered by WildFire to deliver unrivaled context for investigation, prevention  
25 and response.”), *see* Ex. 20  
26 (<https://www.paloaltonetworks.com/products/products-a-z>);
- 27 • Cortex Data Lake (“Collect, transform and integrate your enterprise’s security  
28 data to enable Palo Alto Networks solutions.”), *see id.*;

- 1 • Cortex XDR (“The industry’s most comprehensive extended detection and  
2 response platform that runs on integrated endpoint, network and cloud data to  
3 prevent, detect, and remediate threats.”), *see id.*;
- 4 • Cortex XSOAR (“The industry’s only extended security orchestration,  
5 automation and response platform with native threat intelligence management.”),  
6 *see id.*

7 48. The accused Cortex products include at least Cortex XDR (which now includes  
8 Traps) (hereinafter the “Cortex Products”).

9 49. The Palo Alto Networks products accused of infringement in this case span from  
10 the products described in the original Complaint through the present versions of those products  
11 as described above and further extend to any future or unreleased products that infringe the  
12 asserted patents. Palo Alto Networks publishes end-of-life data for the accused products, and  
13 Finjan alleges infringement by the intermediate product versions contained there from inception  
14 of the Complaint to present (“PAN-OS & Panorama”; “Traps, ESM and Cortex XDR Agent”;  
15 “GlobalProtect”; “BrightCloud Subscription”; “VM-Series Models”; “WildFire Release  
16 Listing”; “Hardware”). *See* [https://www.paloaltonetworks.com/services/support/end-of-life-  
17 announcements/end-of-life-summary](https://www.paloaltonetworks.com/services/support/end-of-life-announcements/end-of-life-summary) (attached as Exhibit 21);  
18 [https://www.paloaltonetworks.com/services/support/end-of-life-announcements/hardware-end-  
19 of-life-dates.html](https://www.paloaltonetworks.com/services/support/end-of-life-announcements/hardware-end-of-life-dates.html) (attached as Exhibit 22); [https://docs.paloaltonetworks.com/wildfire/u-  
21 listing.html#id181TG050D2G%3E](https://docs.paloaltonetworks.com/wildfire/u-v/wildfire-whats-new/wildfire-release-history/wildfire-release-<br/>20 listing.html#id181TG050D2G%3E) (attached as Exhibit 23). Based on Finjan’s present  
22 understanding, the different versions of the accused products that have existed during the  
23 course of this case include the same or similar infringing features, and operate in the same  
24 manner. Accordingly, Palo Alto Networks has been on notice of and has had knowledge of the  
25 Asserted Patents, and knew that its existing products and ongoing product releases infringe and  
26 continued to infringe the Asserted Patents.



**PALO ALTO NETWORKS’ INFRINGEMENT OF FINJAN’S PATENTS**

50. Defendant has infringed the ’780 Patent, the ’731 Patent, the ’926 Patent, the ’633 Patent, and the ’494 Patent and has been and is now infringing the ’154 Patent and the ’408 Patent (collectively “the Asserted Patents”) in this judicial District, and elsewhere in the United States by, among other things, making, using, importing, selling, and/or offering for sale the claimed system and methods on the Next-Generation Security Platform, Next-Generation Firewall, Virtualized Firewall, WildFire Subscription, WildFire Platform, URL Filtering Subscription, Threat Prevention Subscription, Advanced EndPoint Protection, Strata Products, Prisma Products, and Cortex Products.

51. In addition to directly infringing the Asserted Patents pursuant to 35 U.S.C. § 271(a), either literally or under the doctrine of equivalents, or both, Defendant has indirectly infringed the ’780 Patent, the ’731 Patent, the ’926 Patent, the ’633 Patent, and the ’494 Patent and has been and is now indirectly infringing the ’154 Patent and the ’408 Patent pursuant to 35 U.S.C. § 271(b) by instructing, directing and/or requiring others, including its users and developers, to perform all or some of the steps of the method claims, either literally or under the doctrine of equivalents, or both, of the Asserted Patents. Palo Alto Networks has had knowledge of the Asserted Patents and has had knowledge of its inducement since at least as early as the original Complaint was filed in November 2014.

**COUNT I**

**(Direct Infringement of the ’780 Patent pursuant to 35 U.S.C. § 271(a))**

52. Finjan repeats, realleges, and incorporates by reference, as if fully set forth herein, the allegations of the preceding paragraphs, as set forth above.

53. Defendant has infringed one or more claims of the ’780 Patent in violation of 35 U.S.C. § 271(a).

54. Defendant’s infringement is based upon literal infringement or infringement under the doctrine of equivalents, or both.



1           55. Defendant's acts of making, using, importing, selling, and/or offering for sale  
2 infringing products and services have been without the permission, consent, authorization, or  
3 license of Finjan.

4           56. Defendant's infringement includes, but is not limited to, the manufacture, use,  
5 sale, importation and/or offer for sale of Defendant's products and services, including, but not  
6 limited to, the Next-Generation Security Platform, Next-Generation Firewall, Virtualized  
7 Firewall, WildFire Subscription, WildFire Platform, URL Filtering Subscription, Threat  
8 Prevention Subscription, Advanced EndPoint Protection, Strata Products, Prisma Products, and  
9 Cortex Products (the "'780 Patent Accused Products"), and which embody the patented  
10 invention of the '780 Patent.

11           57. Defendant's infringement of the '780 Patent has injured Finjan in an amount to  
12 be proven at trial.

13           58. Defendant is well aware of Finjan's patents, including the '780 Patent, and has  
14 continued its infringing activity despite this knowledge. Finjan informed Defendant of its  
15 infringement of the '780 Patent on or about October 4, 2013, and provided a representative  
16 claim chart specifically identifying how Defendant's products and services infringe. Finjan  
17 attempted unsuccessfully to actively engage in good faith negotiations for over a year with  
18 Defendant regarding Finjan's patent portfolio, including providing additional representative  
19 claim charts for different patents and identifying Defendant's infringement. Further, Finjan met  
20 via teleconference with Defendant's Director of Intellectual Property Strategy, Michael Ritter,  
21 on September 26, 2014, to engage in a technical discussion regarding infringement of  
22 Defendant's products and services. Despite knowledge of Finjan's patent portfolio, being  
23 provided representative claim charts of several Finjan patents, including the '780 Patent, and  
24 engaging in a technical meeting regarding infringement of Defendant's products and services,  
25 Defendant has refused to enter into good faith discussions with Finjan, in complete disregard of  
26 Finjan's patent rights, and has sold and continues to sell the accused products and services.  
27 Even after receiving Finjan's original Complaint for patent infringement, Defendant continued  
28 to release new versions of the '780 Patent Accused Products with the same or similar infringing

1 functionality while the case was stayed. As such, Defendant has acted recklessly and continues  
2 to willfully, wantonly, and deliberately engage in acts of infringement of the '780 Patent,  
3 justifying an award to Finjan of increased damages under 35 U.S.C. § 284, and attorneys' fees  
4 and costs incurred under 35 U.S.C. § 285.

5 **COUNT II**

6 **(Indirect Infringement of the '780 Patent pursuant to 35 U.S.C. § 271(b))**

7 59. Finjan repeats, realleges, and incorporates by reference, as if fully set forth  
8 herein, the allegations of the preceding paragraphs, as set forth above.

9 60. Defendant has induced infringement of at least claims 1-8 and 16 of the '780  
10 Patent under 35 U.S.C. § 271(b).

11 61. In addition to directly infringing the '780 Patent, Defendant has indirectly  
12 infringed the '780 Patent pursuant to 35 U.S.C. § 271(b) by instructing, directing and/or  
13 requiring others, including but not limited to its customers, users and developers, to perform  
14 one or more of the steps of the method claims, either literally or under the doctrine of  
15 equivalents, of the '780 Patent, where all the steps of the method claims are performed by either  
16 Palo Alto Networks, its customers, users or developers, or some combination thereof.  
17 Defendant knew or was willfully blind to the fact that it was inducing others, including  
18 customers, users and developers, to infringe by practicing, either themselves or in conjunction  
19 with Defendant, one or more method claims of the '780 Patent.

20 62. Defendant knowingly and actively aided and abetted the direct infringement of  
21 the '780 Patent by instructing and encouraging its customers, users and developers to use the  
22 '780 Patent Accused Products. Such instructions and encouragement include, but are not  
23 limited to, advising third parties to use the '780 Patent Accused Products in an infringing  
24 manner, providing a mechanism through which third parties may infringe the '780 Patent,  
25 specifically through the use of the '780 Patent Accused Products, advertising and promoting the  
26 use of the '780 Patent Accused Products in an infringing manner, and distributing guidelines  
27 and instructions to third parties on how to use the '780 Patent Accused Products in an  
28 infringing manner.

1           63. Palo Alto Networks provides detailed instructions to its customers and users  
2 regarding all aspects of the '780 Patent Accused Products. These instructions can be found at  
3 <https://www.paloaltonetworks.com/customers.html> (attached as Exhibit 24).

4           64. Palo Alto Networks itself and through its authorized partners regularly provides  
5 or has provided classroom style training, demonstrations, and certification programs to help  
6 users use the '780 Patent Accused Products, including the following:

7           • Palo Alto Networks Essentials 1, where “[s]uccessful completion of this  
8 three day, instructor led course will enable the student to install, configure, and manage  
9 the entire line of Palo Alto Networks Next-Generation firewalls.”

10 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/datasheets/education/5.0-essentials-1.pdf)  
11 [/datasheets/education/5.0-essentials-1.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/datasheets/education/5.0-essentials-1.pdf) (attached as Exhibit 25);

12           • Palo Alto Network Essentials 2, which “Firewall Management expands  
13 on 201 course topics, while introducing many new features and functions of Palo Alto  
14 Networks Next-Generation firewalls.”

15 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/datasheets/education/5.0-essentials-2.pdf)  
16 [/datasheets/education/5.0-essentials-2.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/datasheets/education/5.0-essentials-2.pdf) (attached as Exhibit 26);

17           • Accredited Configuration Engineer (“ACE”), where “[t]he primary goal  
18 of the ACE exam is to serve as an objective indication of your ability to configure Palo  
19 Alto Networks firewalls using the PAN-OS.”

20 <https://www.paloaltonetworks.com/services/education/ace.html> (attached as Exhibit  
21 27);

22           • Certified Network Security Engineer (“CNSE”) exam and study  
23 materials which upon successful passing indicate an in-depth engineering level  
24 knowledge of how to install, configure, and implement Palo Alto Network products.  
25 The study materials consist of 32 technical documents which cover detailed aspects of  
26 the Palo Alto Networks Next-Generation Firewall.

27 <https://www.paloaltonetworks.com/services/education/cnse.html> (attached as Exhibit  
28 28);

1           65. Palo Alto Networks also offers a range of consulting services where  
2 “[e]xperienced consultants from Palo Alto Networks provide on-site personalized assistance to  
3 create the optimal implementation for your business.” *See*  
4 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf/servic](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/services/Consulting%20Services%20Overview.pdf)  
5 [es/Consulting%20Services%20Overview.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/services/Consulting%20Services%20Overview.pdf) (attached as Exhibit 29).

6           66. The consulting services further provide for employee and customer testing, setup  
7 and running the ’780 Patent Accused Products including the following:

8           • Remote Installation of Software where Palo Alto Networks “offer(s)  
9 Remote Install with Baseline Threat Protection . . . to quickly (and properly) install the  
10 next-generation firewall.”

11 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/services/Consulting%20Services%20Overview.pdf)  
12 [/services/Consulting%20Services%20Overview.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/services/Consulting%20Services%20Overview.pdf) (attached as Exhibit 29);

13           • Palo Alto Networks also offers “experienced consultants will apply their  
14 extensive knowledge of Palo Alto Networks next-generation firewalls and best practices  
15 to identify recommended changes.”

16 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/services/Consulting%20Services%20Overview.pdf)  
17 [/services/Consulting%20Services%20Overview.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/services/Consulting%20Services%20Overview.pdf) (attached as Exhibit 29).

18           67. Palo Alto Networks provides on-demand video demonstrations on how to  
19 configure and use the Next-Generation Firewall and Virtualized Firewalls.

20 <https://www.paloaltonetworks.com/resources/demos/ngfw-overview-and-demo.html> (attached  
21 as Exhibit 30).

22           68. Palo Alto Networks provides technical documentation, administrators guides,  
23 hardware guides, and getting started guides. These documents instruct users on ways to  
24 configure and operate the Next-Generation Firewalls and Virtualized Firewalls.

25 <https://live.paloaltonetworks.com/community/documentation> (attached as Exhibit 31).

26           69. Palo Alto Networks provides the webcast “Threat Review Series: Combining the  
27 Power of App-ID with Wildfire.” This webcast discusses how users should leverage the App-  
28 ID technology with WildFire in order to get heightened protection against malware.

1 [https://www.paloaltonetworks.com/resources/webcasts/trs-combining-the-power-of-app-id-](https://www.paloaltonetworks.com/resources/webcasts/trs-combining-the-power-of-app-id-withwildfire.html)  
2 [withwildfire.html](https://www.paloaltonetworks.com/resources/webcasts/trs-combining-the-power-of-app-id-withwildfire.html) (attached as Exhibit 32).

3 70. Palo Alto Networks includes the XML-based REST Application Programming  
4 Interface in PAN-OS. The Application Programming Interface allows access to several types of  
5 data by third parties. This data can be integrated and used in other systems such as User-ID  
6 Application Programming Interface partnering with third parties.

7 <https://live.paloaltonetworks.com/docs/DOC-5939> (attached as Exhibit 17).

8 71. Defendant is well aware of Finjan's patents, including the '780 Patent, and has  
9 continued its infringing activity despite this knowledge. Finjan informed Defendant of its  
10 infringement of the '780 Patent on or about October 4, 2013, and provided a representative  
11 claim chart specifically identifying how Defendant's products and services infringe. Finjan  
12 attempted unsuccessfully to actively engage in good faith negotiations for over a year with  
13 Defendant regarding Finjan's patent portfolio, including providing additional representative  
14 claim charts for different patents and identifying Defendant's infringement. Further, Finjan met  
15 via teleconference with Defendant's Director of Intellectual Property Strategy, Michael Ritter,  
16 on September 26, 2014, to engage in a technical discussion regarding infringement of  
17 Defendant's products and services. Despite knowledge of Finjan's patent portfolio, being  
18 provided representative claim charts of several Finjan patents, including of the '780 Patent, and  
19 engaging in a technical meeting regarding infringement of Defendant's products and services,  
20 Defendant has refused to enter into good faith discussions with Finjan, in complete disregard of  
21 Finjan's patent rights, and has sold and continues to sell the accused products and services.  
22 Even after receiving Finjan's original Complaint for patent infringement, Defendant continued  
23 to release new versions of the '780 Patent Accused Products with the same or similar infringing  
24 functionality while the case was stayed. As such, Defendant has acted recklessly and continues  
25 to willfully, wantonly, and deliberately engage in acts of infringement of the '780 Patent,  
26 justifying an award to Finjan of increased damages under 35 U.S.C. § 284, and attorneys' fees  
27 and costs incurred under 35 U.S.C. § 285.

28





1 requiring others, including but not limited to its customers, users and developers, to perform  
2 one or more of the steps of the method claims, either literally or under the doctrine of  
3 equivalents, of the '731 Patent, where all the steps of the method claims are performed by either  
4 Palo Alto Networks, or its customers, users or developers, or some combination thereof.  
5 Defendant knew or was willfully blind to the fact that it was inducing others, including  
6 customers, users and developers, to infringe by practicing, either themselves or in conjunction  
7 with Defendant, one or more method claims of the '731 Patent.

8         86. Defendant knowingly and actively aided and abetted the direct infringement of  
9 the '731 Patent by instructing and encouraging its customers, users and developers to use the  
10 '731 Patent Accused Products Such instructions and encouragement include, but are not limited  
11 to, advising third parties to use the '731 Patent Accused Products in an infringing manner,  
12 providing a mechanism through which third parties may infringe the '731 Patent, specifically  
13 through the use of the '731 Patent Accused Products, advertising and promoting the use of the  
14 '731 Patent Accused Products in an infringing manner, and distributing guidelines and  
15 instructions to third parties on how to use the '731 Patent Accused Products in an infringing  
16 manner.

17         87. Palo Alto Networks provides detailed instruction to its customers and users  
18 regarding all aspects of the '731 Patent Accused Products including, but not limited to, Policy  
19 Control, on device cache, Policy Control, on-device cache, App-ID Content-ID and User-ID.  
20 These instructions can be found at <https://www.paloaltonetworks.com/customers.html> (attached  
21 as Exhibit 24).

22         88. Palo Alto Networks provides on-demand video demonstrations on how to  
23 configure and use the Next-Generation Firewall and Virtualized Firewall. This video can be  
24 found at <https://www.paloaltonetworks.com/resources/demos/ngfw-overview-and-demo.html>  
25 (attached as Exhibit 30).

26         89. Palo Alto Networks provides technical documentation, administrators guides,  
27 hardware guides and getting started guides. These documents instruct users on ways to  
28 configure and operate the Next-Generation Firewall and Virtualized Firewall. This



1 documentation and guides can be found at

2 <https://live.paloaltonetworks.com/community/documentation> (attached as Exhibit 31). These  
3 documents include:

4 • The “Next-Generation Firewalls for Dummies” guide. This guide gives a  
5 background to the threat landscape, the challenges of the current threat landscape, in-  
6 depth discussion on how Next-Generation Firewalls addresses current threat, and then  
7 how to deploy and safely enable the Next-Generation Firewalls in one’s organization.  
8 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/education/NGFW_dummies.pdf)  
9 [/education/NGFW\\_dummies.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/education/NGFW_dummies.pdf) (attached as Exhibit 34);

10 • The “Getting Started Guide” for PAN-OS 5.0. This guide provides  
11 details on how to active Threat Prevention, URL Filtering, Global Protect and other  
12 services. The guide also instructs user how to set the security profiles for Threat  
13 Prevention including Content-ID and WildFire.

14 <https://live.paloaltonetworks.com/docs/DOC-4214> (attached as Exhibit 13).

15 90. Palo Alto Networks publishes and provides videos to its customer, including  
16 “Application Visibility and Control.” This guide provides how to use the application visibility  
17 more effectively and can be found at

18 <https://www.paloaltonetworks.com/resources/demos/applicationvisibility-and-control.html>  
19 (attached as Exhibit 35).

20 91. Palo Alto Networks publishes and provides to its customers the “Threat  
21 Prevention Deployment Tech Note.” This guide instructs users on how to configure and  
22 implement App-ID, Content-ID, File Blocking, URL Filtering, and other Palo Alto Networks  
23 technology. *See* <https://live.paloaltonetworks.com/docs/DOC-3094> (attached as Exhibit 36).

24 92. Palo Alto Networks provides the functionalities of policy control and promotes  
25 the use of policy control on its website.

26 <https://www.paloaltonetworks.com/products/features/policycontrol.html> (attached as Exhibit  
27 37).

28

1           93. Defendant is well aware of Finjan's patents, and has been aware of the '731  
2 patent since at least June 20, 2014. Finjan's claim chart for the '731 Patent is confidential. As  
3 such, Finjan offered to Defendant a Non-Disclosure Agreement to maintain the confidential  
4 nature of its analysis. Defendant refused to sign the agreement. Defendant has continued its  
5 infringing activity without a good faith effort to assure Finjan that it was not infringing Finjan's  
6 '731 Patent. Even after receiving Finjan's original Complaint for patent infringement,  
7 Defendant continued to release new versions of the '731 Patent Accused Products with the  
8 same or similar infringing functionality while the case was stayed. As such, Defendant has  
9 acted recklessly and continues to willfully, wantonly, and deliberately engage in acts of  
10 infringement of the '731 Patent, justifying an award to Finjan of increased damages under 35  
11 U.S.C. § 284, and attorneys' fees and costs incurred under 35 U.S.C. § 285.

12           94. Defendant has had knowledge of the '731 Patent at least as of June 20, 2014 and  
13 by continuing the actions described above, has had the specific intent to or was willfully blind  
14 to the fact that its actions would induce infringement of the '731 Patent.

15           95. Palo Alto Networks actively and intentionally maintains websites, including  
16 Palo Alto Networks Services and its ancillary components Solution Assurance, Education,  
17 Support and Consulting, to promote the Palo Alto '731 Patent Accused Products and to  
18 encourage potential customers, users and developers to use the '731 Patent Accused Products in  
19 the manner described by Finjan. See <https://www.paloaltonetworks.com/services.html> (attached  
20 as Exhibit 30).

21           96. Palo Alto Networks actively updates its websites, including Palo Alto Networks  
22 Services and its ancillary components Solution Assurance, Education, Support and Consulting,  
23 to promote the Palo Alto '731 Patent Accused Products including, but not limited to, Palo Alto  
24 Networks Policy Control, on-device cache, Policy Control, on-device cache, App-ID Content-  
25 ID and User-ID, to encourage customers, users and developers to practice the methods claimed  
26 in the '731 Patent. See <https://www.paloaltonetworks.com/services.html> (attached as Exhibit  
27 33).

28

1 97. Palo Alto Networks has been on notice of its inducement since at least as early  
2 as the original Complaint filed on November 4, 2014, and has continued to induce  
3 infringement.

4  
5 **COUNT V**

6 **(Direct Infringement of the '926 Patent pursuant to 35 U.S.C. § 271(a))**

7 98. Finjan repeats, realleges, and incorporates by reference, as if fully set forth  
8 herein, the allegations of the preceding paragraphs, as set forth above.

9 99. Defendant has infringed one or more claims of the '926 Patent in violation of 35  
10 U.S.C. § 271(a).

11 100. Defendant's infringement is based upon literal infringement or infringement  
12 under the doctrine of equivalents, or both.

13 101. Defendant's acts of making, using, importing, selling, and/or offering for sale  
14 infringing products and services have been without the permission, consent, authorization or  
15 license of Finjan.

16 102. Defendant's infringement includes, but is not limited to, the manufacture, use,  
17 sale, importation and/or offer for sale of Defendant's products and services, including, but not  
18 limited to, the Next-Generation Security Platform, Next-Generation Firewall, Virtualized  
19 Firewall, WildFire Subscription, WildFire Platform, URL Filtering Subscription, Threat  
20 Prevention Subscription, Advanced EndPoint Protection, Strata Products, Prisma Products, and  
21 Cortex Products (the "'926 Patent Accused Products") which embody the patented invention of  
22 the '926 Patent.

23 103. Defendant's infringement of the '926 Patent has injured Finjan in an amount to  
24 be proven at trial.

25 104. Defendant is well aware of Finjan's patents and has continued its infringing  
26 activity despite this knowledge. Finjan's claim chart for the '926 Patent is confidential. As  
27 such, Finjan offered to Defendant a Non-Disclosure Agreement to maintain the confidential  
28 nature of its analysis. Defendant refused to sign the agreement. Defendant has continued its

1 infringing activity without a good faith effort to assure Finjan that it is not infringing Finjan's  
2 '926 Patent. Even after receiving Finjan's original Complaint for patent infringement,  
3 Defendant continued to release new versions of the '926 Patent Accused Products with the  
4 same or similar infringing functionality while the case was stayed. As such, Defendant has  
5 acted recklessly and continues to willfully, wantonly, and deliberately engage in acts of  
6 infringement of the '926 Patent, justifying an award to Finjan of increased damages under 35  
7 U.S.C. § 284, and attorneys' fees and costs incurred under 35 U.S.C. § 285.

8 **COUNT VI**

9 **(Indirect Infringement of the '926 Patent pursuant to 35 U.S.C. § 271(b))**

10 105. Finjan repeats, realleges, and incorporates by reference, as if fully set forth  
11 herein, the allegations of the preceding paragraphs, as set forth above.

12 106. Defendant has induced infringement of at least claims 1-7 and 15-21 of the '926  
13 Patent under 35 U.S.C. § 271(b).

14 107. In addition to directly infringing the '926 Patent, Defendant has indirectly  
15 infringed the '926 Patent pursuant to 35 U.S.C. § 271(b) by instructing, directing and/or  
16 requiring others, including, but not limited to its customers, users and developers, to perform  
17 one or more of the steps of the method claims, either literally or under the doctrine of  
18 equivalent, or both, of the '926 Patent, where all the steps of the method claims are performed  
19 by either Palo Alto Networks or its customers, users or developers, or some combination  
20 thereof. Defendant knew or was willfully blind to the fact that it was inducing others, including  
21 customers, users and developers, to infringe by practicing, either themselves or in conjunction  
22 with Defendant, one or more method claims of the '926 Patent.

23 108. Defendant knowingly and actively aided and abetted the direct infringement of  
24 the '926 Patent by instructing and encouraging its customers, users and developers to use '926  
25 Patent Accused Products. Such instructions and encouragement include, but are not limited to,  
26 advising third parties to use the '926 Patent Accused Products in an infringing manner,  
27 providing a mechanism through which third parties may infringe the '926 Patent, specifically  
28 through the use of the '926 Patent Accused Products, advertising and promoting the use of the

1 '926 Patent Accused Products in an infringing manner, and distributing guidelines and  
2 instructions to third parties on how to use the '926 Patent Accused Products in an infringing  
3 manner.

4 109. Palo Alto Networks provides detailed instruction to its customers and users  
5 regarding all aspects of the '926 Patent Accused Products including, but not limited to, App-ID,  
6 User-ID, Content-ID and WildFire. These instructions can be found at  
7 <https://www.paloaltonetworks.com/customers.html> (attached as Exhibit 24).

8 110. Palo Alto Networks itself and through its authorized partners regularly provides  
9 classroom style training, demonstrations, and certification programs to help users use the '926  
10 Patent Accused Products, including the following:

11 • Palo Alto Networks Essentials 1, where “[s]uccessful completion of this  
12 three day, instructor led course will enable the student to install, configure, and manage  
13 the entire line of Palo Alto Networks Next-Generation firewalls.”

14 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf/d](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/datasheets/education/5.0-essentials-1.pdf)  
15 [atasheets/education/5.0-essentials-1.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/datasheets/education/5.0-essentials-1.pdf) (attached as Exhibit 25);

16 • Palo Alto Network Essentials 2, which “Firewall Management expands on  
17 201 course topics, while introducing many new features and functions of Palo Alto  
18 Networks Next-Generation firewalls.”

19 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf/d](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/datasheets/education/5.0-essentials-2.pdf)  
20 [atasheets/education/5.0-essentials-2.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/datasheets/education/5.0-essentials-2.pdf) (attached as Exhibit 26);

21 • Accredited Configuration Engineer (“ACE”), where “[t]he primary goal of  
22 the ACE exam is to serve as an objective indication of your ability to configure Palo Alto  
23 Networks firewalls using the PAN-OS.”

24 <https://www.paloaltonetworks.com/services/education/ace.html> (attached as Exhibit 27);

25 • Certified Network Security Engineer (“CNSE”) exam and study materials  
26 which upon successful passing indicate an in-depth engineering level knowledge of how to  
27 install, configure, and implement Palo Alto Network products. The study materials consist  
28 of 32 technical documents which cover detailed aspects of the Palo Alto Networks Next-

1 Generation Firewall. <https://www.paloaltonetworks.com/services/education/cnse.html>  
2 (attached as Exhibit 28).

3 111. Palo Alto Networks also offers a range of consulting services where  
4 “[e]xperienced consultants from Palo Alto Networks provide on-site personalized assistance to  
5 create the optimal implementation for your business.”

6 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf/servic  
7 es/Consulting%20Services%20Overview.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/services/Consulting%20Services%20Overview.pdf) (attached as Exhibit 29).

8 112. The consulting services further provide for employee and customer testing, setup  
9 and running the ’926 Patent Accused Products including the following:

10 • Remote Installation of Software where Palo Alto Networks “offer(s)  
11 Remote Install with Baseline Threat Protection . . . to quickly (and properly) install the  
12 next generation firewall.”

13 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf  
14 /services/Consulting%20Services%20Overview.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/services/Consulting%20Services%20Overview.pdf) (attached as Exhibit 29);

15 • Palo Alto Networks also offers “experienced consultants will apply their  
16 extensive knowledge of Palo Alto Networks next-generation firewalls and best practices  
17 to identify recommended changes.”

18 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf  
19 /services/Consulting%20Services%20Overview.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/services/Consulting%20Services%20Overview.pdf) (attached as Exhibit 29).

20  
21 113. Palo Alto Networks provides on-demand video demonstrations on how to  
22 configure and use the Next-Generation Firewall and Virtualized Firewalls. The video can be  
23 viewed at <https://www.paloaltonetworks.com/resources/demos/ngfw-overview-and-demo.html>  
24 (attached as Exhibit 30).

25 114. Palo Alto Networks provides technical documentation, administrators guides,  
26 hardware guides and getting started guides. These documents instruct users on ways to  
27 configure and operate the ’926 Patent Accused Products.

28 <https://live.paloaltonetworks.com/community/documentation> (attached as Exhibit 31).

1           115. Defendant is well aware of Finjan's patents and has continued its infringing  
2 activity despite this knowledge. Finjan's claim chart for the '926 Patent is confidential. As  
3 such, Finjan offered to Defendant a Non-Disclosure Agreement to maintain the confidential  
4 nature of its analysis. Defendant refused to sign the agreement. Defendant has continued its  
5 infringing activity without a good faith effort to assure Finjan that it is not infringing Finjan's  
6 '926 Patent. Even after receiving Finjan's original Complaint for patent infringement,  
7 Defendant continued to release new versions of the '926 Patent Accused Products with the  
8 same or similar infringing functionality while the case was stayed. As such, Defendant has  
9 acted recklessly and continues to willfully, wantonly, and deliberately engage in acts of  
10 infringement of the '926 Patent, justifying an award to Finjan of increased damages under 35  
11 U.S.C. § 284, and attorneys' fees and costs incurred under 35 U.S.C. § 285.

12           116. Defendant has had knowledge of the '926 Patent at least as of the time it learned  
13 of this action for infringement and by continuing the actions described above, has had the  
14 specific intent to or was willfully blind to the fact that its actions would induce infringement of  
15 the '926 Patent.

16           117. Palo Alto Networks actively and intentionally maintains websites, including  
17 Palo Alto Networks Services and its ancillary components Solution Assurance, Education,  
18 Support and Consulting, to promote the Palo Alto Networks '926 Patent Accused Products and  
19 to encourage potential customers, users and developers to use the '926 Patent Accused Products  
20 in the manner described by Finjan. <https://www.paloaltonetworks.com/services.html> (attached  
21 as Exhibit 33).

22           118. Palo Alto Networks actively updates its websites, including Palo Alto Networks  
23 Services and its ancillary components Solution Assurance, Education, Support and Consulting,  
24 to promote the Palo Alto Networks '926 Patent Accused Products including, but not limited to,  
25 Palo Alto Networks Content-ID, User-ID, App-ID and WildFire, to encourage customers, users  
26 and developers to practice the methods claimed in the '926 Patent.  
27 <https://www.paloaltonetworks.com/services.html> (attached as Exhibit 33).

28

1 119. Palo Alto Networks has been on notice of its inducement since at least as early  
2 as the original Complaint filed on November 4, 2014, and has continued to induce  
3 infringement.

4 **COUNT VII**

5 **(Direct Infringement of the '633 Patent pursuant to 35 U.S.C. § 271(a))**

6 120. Finjan repeats, realleges, and incorporates by reference, as if fully set forth  
7 herein, the allegations of the preceding paragraphs, as set forth above.

8 121. Defendant has infringed one or more claims of the '633 Patent in violation of 35  
9 U.S.C. § 271(a).

10 122. Defendant's infringement is based upon literal infringement or infringement  
11 under the doctrine of equivalents, or both.

12 123. Defendant's acts of making, using, importing, selling, and/or offering for sale  
13 infringing products and services have been without the permission, consent, authorization or  
14 license of Finjan.

15 124. Defendant's infringement includes, but is not limited to, the manufacture, use,  
16 sale, importation and/or offer for sale of Defendant's products and services, including but not  
17 limited to the Next-Generation Security Platform, Next-Generation Firewall, Virtualized  
18 Firewall, WildFire Subscription, WildFire Platform, URL Filtering Subscription, Threat  
19 Prevention Subscription, Advanced EndPoint Protection, Strata Products, Prisma Products, and  
20 Cortex Products (the "'633 Patent Accused Products") which embody the patented invention of  
21 the '633 Patent.

22 125. Defendant's infringement of the '633 Patent has injured Finjan in an amount to  
23 be proven at trial.

24 126. Defendant is well aware of Finjan's patents and has continued its infringing  
25 activity despite this knowledge. Finjan's claim chart for the '633 Patent is confidential. As such  
26 Finjan offered to Defendant a Non-Disclosure Agreement to maintain the confidential nature of  
27 its analysis. Defendant refused to sign the agreement stating that it wanted to keep the  
28 possibilities open to start a litigation. Defendant has continued its infringing activity without a



1 good faith effort to assure Finjan that it is not infringing Finjan's '633 Patent. Even after  
2 receiving Finjan's original Complaint for patent infringement, Defendant continued to release  
3 new versions of the '633 Patent Accused Products with the same or similar infringing  
4 functionality while the case was stayed. As such, Defendant has acted recklessly and continues  
5 to willfully, wantonly, and deliberately engage in acts of infringement of the '633 Patent,  
6 justifying an award to Finjan of increased damages under 35 U.S.C. § 284, and attorneys' fees  
7 and costs incurred under 35 U.S.C. § 285.

8 **COUNT VIII**

9 **(Indirect Infringement of the '633 Patent pursuant to 35 U.S.C. § 271(b))**

10 127. Finjan repeats, realleges, and incorporates by reference, as if fully set forth  
11 herein, the allegations of the preceding paragraphs, as set forth above.

12 128. Defendant has induced infringement of at least claims 5-7, 14-20, 28-33, and 42-  
13 43 of the '633 Patent under 35 U.S.C. § 271(b).

14 129. In addition to directly infringing the '633 Patent, Defendant has indirectly  
15 infringed the '633 Patent pursuant to 35 U.S.C. § 271(b) by instructing, directing and/or  
16 requiring others, including but not limited to its customers, users and developers, to perform  
17 one or more of the steps of the method claims, either literally or under the doctrine of  
18 equivalents, or both, of the '633 Patent, where all the steps of the method claims are performed  
19 by either Palo Alto Networks, its customers, users or developers, or some combination thereof.  
20 Defendant knew or was willfully blind to the fact that it was inducing others, including  
21 customers, users and developers, to infringe by practicing, either themselves or in conjunction  
22 with Defendant, one or more method claims of the '633 Patent.

23 130. Defendant knowingly and actively aided and abetted the direct infringement of  
24 the '633 Patent by instructing and encouraging its customers, users and developers to use the  
25 '633 Patent Accused Products. Such instructions and encouragement include, but are not  
26 limited to, advising third parties to use the '633 Patent Accused Products in an infringing  
27 manner, providing a mechanism through which third parties may infringe the '633 Patent,  
28 specifically through the use of the '633 Patent Accused Products, advertising and promoting the

1 use of the '633 Patent Accused Products in an infringing manner, and distributing guidelines  
2 and instructions to third parties on how to use the '633 Patent Accused Products in an  
3 infringing manner.

4 131. Palo Alto Networks provides detailed instruction to its customers and users  
5 regarding all aspects of the '633 Patent Accused Products including, but not limited to, App-ID,  
6 User-ID, Content-ID and Threat Prevention. These instructions can be found at  
7 <https://www.paloaltonetworks.com/customers.html> (attached as Exhibit 24).

8 132. Palo Alto Networks provides on-demand video demonstrations on how to  
9 configure and use the Next-Generation Firewall. These video can be found at  
10 <https://www.paloaltonetworks.com/resources/demos/ngfw-overview-and-demo.html> (attached  
11 as Exhibit 30).

12 133. Palo Alto Networks provides technical documentation, administrators guides,  
13 hardware guides and getting started guides. These documents instruct users on ways to  
14 configure and operate the '633 Patent Accused Products.  
15 <https://live.paloaltonetworks.com/community/documentation> (attached as Exhibit 31). These  
16 documents include:

17 • The “Next-Generation Firewalls for Dummies” guide. This guide gives a  
18 background to the threat landscape, the challenges of the current threat landscape, in-depth  
19 discussion on how Next-Generation Firewalls addresses current threat, and then how to  
20 deploy and safely enable the Next-Generation Firewalls in one’s organization.

21 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf/e  
22 ducation/NGFW\\_dummies.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/education/NGFW_dummies.pdf) (attached as Exhibit 34);

23 • The “Getting Started Guide” for PAN-OS 5.0. This guide provides details  
24 on how to active Threat Prevention, URL Filtering, Global Protect and other services. The  
25 guide also instructs user how to set the security profiles for Threat Prevention including  
26 Content-ID and WildFire. <https://live.paloaltonetworks.com/docs/DOC-4214> (attached as  
27 Exhibit 13).

28

1           134. Palo Alto Networks publishes and provides to its customers the “Threat  
2 Prevention Deployment Tech Note.” This guide provides instructs user on how to configure and  
3 implement App-ID, Content-ID, File Blocking, URL Filtering, and other Palo Alto Networks  
4 technology. This guide can be found at <https://live.paloaltonetworks.com/docs/DOC-3094>  
5 (attached as Exhibit 36).

6           135. Defendant is well aware of Finjan’s patents and has continued its infringing  
7 activity despite this knowledge. Finjan’s claim chart for the ’633 Patent is confidential. As  
8 such, Finjan offered to Defendant a Non-Disclosure Agreement to maintain the confidential  
9 nature of its analysis. Defendant refused to sign the agreement. Defendant has continued its  
10 infringing activity without a good faith effort to assure Finjan that it is not infringing Finjan’s  
11 ’633 Patent. Even after receiving Finjan’s original Complaint for patent infringement,  
12 Defendant continued to release new versions of the ’633 Patent Accused Products with the  
13 same or similar infringing functionality while the case was stayed. As such, Defendant has  
14 acted recklessly and continues to willfully, wantonly, and deliberately engage in acts of  
15 infringement of the ’633 Patent, justifying an award to Finjan of increased damages under 35  
16 U.S.C. § 284, and attorneys’ fees and costs incurred under 35 U.S.C. § 285.

17           136. Defendant has had knowledge of the ’633 Patent at least as of the time it learned  
18 of this action for infringement and by continuing the actions described above, has had the  
19 specific intent to or was willfully blind to the fact that its actions would induce infringement of  
20 the ’633 Patent.

21           137. Palo Alto Networks actively and intentionally maintains its websites, including  
22 Palo Alto Networks Services and its ancillary components Solution Assurance, Education,  
23 Support and Consulting, to promote the Palo Alto Networks ’633 Patent Accused Products and  
24 to encourage potential customers, users and developers to use the ’633 Patent Accused Products  
25 in the manner described by Finjan. <https://www.paloaltonetworks.com/services.html> (attached  
26 as Exhibit 33).

27           138. Palo Alto Networks actively updates its websites, including Palo Alto Networks  
28 Services and its ancillary components Solution Assurance, Education, Support and Consulting,

1 to promote the Palo Alto Networks '633 Patent Accused Products including, but not limited to,  
2 the Palo Alto Networks Content-ID, User-ID, App-ID, and Threat Prevention, to encourage  
3 customers, users and developers to practice the methods claimed in the '633 Patent.

4 <https://www.paloaltonetworks.com/services.html> (attached as Exhibit 33).

5 139. Palo Alto Networks has been on notice of its inducement since at least as early  
6 as the original Complaint filed on November 4, 2014, and has continued to induce  
7 infringement.

8 **COUNT IX**

9 **(Direct Infringement of the '154 Patent pursuant to 35 U.S.C. § 271(a))**

10 140. Finjan repeats, realleges, and incorporates by reference, as if fully set forth  
11 herein, the allegations of the preceding paragraphs, as set forth above.

12 141. Defendant has infringed and continues to infringe one or more claims of the  
13 '154 Patent in violation of 35 U.S.C. § 271(a).

14 142. Defendant's infringement is based upon literal infringement or infringement  
15 under the doctrine of equivalents, or both.

16 143. Defendant's acts of making, using, importing, selling, and/or offering for sale  
17 infringing products and services have been without the permission, consent, authorization or  
18 license of Finjan.

19 144. Defendant's infringement includes, but is not limited to, the manufacture, use,  
20 sale, importation and/or offer for sale of Defendant's products and services, including but not  
21 limited to, Next-Generation Security Platform, Next-Generation Firewall, Virtualized Firewall,  
22 WildFire Subscription, WildFire Platform, URL Filtering Subscription, Threat Prevention  
23 Subscription, Advanced EndPoint Protection, Strata Products, Prisma Products, and Cortex  
24 Products (the "'154 Patent Accused Products") all which embody the patented invention of the  
25 '154 Patent.

26 145. As a result of Defendant's unlawful activities, Finjan has suffered and will  
27 continue to suffer irreparable harm for which there is no adequate remedy at law. Accordingly,  
28 Finjan is entitled to preliminary and/or permanent injunctive relief.

1 146. Defendant's infringement of the '154 Patent has injured and continues to injure  
2 Finjan in an amount to be proven at trial.

3 147. Defendant is well aware of Finjan's patents, and has been aware of the '154  
4 patent since at least June 20, 2014. Finjan's claim chart for the '154 Patent is confidential. As  
5 such, Finjan offered to Defendant a Non-Disclosure Agreement to maintain the confidential  
6 nature of its analysis. Defendant refused to sign the agreement. Defendant has continued its  
7 infringing activity without a good faith effort to assure Finjan that it is not infringing Finjan's  
8 '154 Patent. Even after receiving Finjan's original Complaint for patent infringement,  
9 Defendant continued to release new versions of the '154 Patent Accused Products with the  
10 same or similar infringing functionality while the case was stayed. As such, Defendant has  
11 acted recklessly and continues to willfully, wantonly, and deliberately engage in acts of  
12 infringement of the '154 Patent, justifying an award to Finjan of increased damages under 35  
13 U.S.C. § 284, and attorneys' fees and costs incurred under 35 U.S.C. § 285.

14 **COUNT X**

15 **(Indirect Infringement of the '154 Patent pursuant to 35 U.S.C. § 271(b))**

16 148. Finjan repeats, realleges, and incorporates by reference, as if fully set forth  
17 herein, the allegations of the preceding paragraphs, as set forth above.

18 149. Defendant has induced and continues to induce infringement of at least claims 1-  
19 12, of the '154 Patent under 35 U.S.C. § 271(b).

20 150. In addition to directly infringing the '154 Patent, Defendant indirectly infringes  
21 the '154 Patent pursuant to 35 U.S.C. § 271(b) by instructing, directing and/or requiring others,  
22 including but not limited to its customers, users and developers, to perform one or more of the  
23 steps of the method claims, either literally or under the doctrine of equivalents, or both, of the  
24 '154 Patent, where all the steps of the method claims are performed by either Palo Alto  
25 Networks, its customers, users or developers, or some combination thereof. Defendant knew or  
26 was willfully blind to the fact that it was inducing others, including customers, users and  
27 developers, to infringe by practicing, either themselves or in conjunction with Defendant, one  
28 or more method claims of the '154 Patent.

1           151. Defendant knowingly and actively aided and abetted the direct infringement of the  
2 '154 Patent by instructing and encouraging its customers, users and developers to use the '154  
3 Patent Accused Products. Such instructions and encouragement include, but are not limited to,  
4 advising third parties to use the '154 Patent Accused Products in an infringing manner, providing  
5 a mechanism through which third parties may infringe the '154 Patent, specifically through the use  
6 of the '154 Patent Accused Products, advertising and promoting the use of the '154 Patent  
7 Accused Products in an infringing manner, and distributing guidelines and instructions to third  
8 parties on how to use the '154 Patent Accused Products in an infringing manner.

9           152. Palo Alto Networks provides detailed instruction to its customers and users  
10 regarding all aspects of the '154 Patent Accused Products including, but not limited to, App-ID,  
11 User-ID, and Content-ID. These instructions can be found at  
12 <https://www.paloaltonetworks.com/customers.html> (attached as Exhibit 24).

13           153. Palo Alto Networks runs the Palo Alto Academy which “creates partnerships with  
14 Colleges, Universities, and Technical Academic Institutes, so that Palo Alto Networks courses and  
15 technology can be taught and implemented as part of the curriculum.”

16 [https://www.paloaltonetworks.com/services/education/authorized-academy-centers/about-the-](https://www.paloaltonetworks.com/services/education/authorized-academy-centers/about-the-aacprogram.html)  
17 [aacprogram.html](https://www.paloaltonetworks.com/services/education/authorized-academy-centers/about-the-aacprogram.html) (attached as Exhibit 38). These institutions can gain an accreditation from Palo  
18 Alto Networks to become Authorized Academy Center (“ACC”). Palo Alto Networks provides the  
19 VM-100 at no charge and the access to Threat Prevention, URL Filtering, Global Protect, and  
20 Wildfire for a nominal fee to the ACC’s.

21 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf/datasheet](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/datasheet/s/education/Authorized%20Academy%20Center.pdf)  
22 [s/education/Authorized%20Academy%20Center.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/datasheet/s/education/Authorized%20Academy%20Center.pdf) (attached as Exhibit 39).

23           154. Palo Alto Networks itself and through its authorized partners regularly provides  
24 classroom style training, demonstrations, and certification programs to help users use the '154  
25 Patent Accused Products, including the following:

- 26           • Palo Alto Networks Essentials 1, where “[s]uccessful completion of this  
27 three day, instructor led course will enable the student to install, configure, and manage the  
28 entire line of Palo Alto Networks Next-Generation firewalls.”

1 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf/d](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/datasheets/education/5.0-essentials-1.pdf)  
2 [atasheets/education/5.0-essentials-1.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/datasheets/education/5.0-essentials-1.pdf) (attached as Exhibit 25);

3 • Palo Alto Network Essentials 2, which “Firewall Management expands on  
4 201 course topics, while introducing many new features and functions of Palo Alto  
5 Networks Next-Generation firewalls.”

6 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf/d](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/datasheets/education/5.0-essentials-2.pdf)  
7 [atasheets/education/5.0-essentials-2.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/datasheets/education/5.0-essentials-2.pdf) (attached as Exhibit 26);

8 • Palo Alto Networks Advanced Trouble Shooting, where students will  
9 receive hands-on experience troubleshooting the security, networking, threat prevention,  
10 logging, and reporting features of the Palo Alto Networks Operation System (PAN-OS).

11 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf/d](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/datasheets/education/5.0-advanced-troubleshooting.pdf)  
12 [atasheets/education/5.0-advanced-troubleshooting.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/datasheets/education/5.0-advanced-troubleshooting.pdf) (attached as Exhibit 40);

13 • Accredited Configuration Engineer (“ACE”), where “[t]he primary goal of  
14 the ACE exam is to serve as an objective indication of your ability to configure Palo Alto  
15 Networks firewalls using the PAN-OS.”

16 <https://www.paloaltonetworks.com/services/education/ace.html> (attached as Exhibit 27).

17 155. Palo Alto Networks also offers a range of consulting services where “[e]xperienced  
18 consultants from Palo Alto Networks provide on-site personalized assistance to create the optimal  
19 implementation for your business.”

20 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf/services/](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/services/Consulting%20Services%20Overview.pdf)  
21 [Consulting%20Services%20Overview.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/services/Consulting%20Services%20Overview.pdf) (attached as Exhibit 29). The consulting services

22 further provide for employee and customer testing, setup and running the ’154 Patent Accused  
23 Products which include:

24 • Remote Installation of Software where Palo Alto Networks “offer(s)  
25 Remote Install with Baseline Threat Protection . . . to quickly (and properly) install the  
26 next-generation firewall.”

27 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf/se](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/services/Consulting%20Services%20Overview.pdf)  
28 [rvices/Consulting%20Services%20Overview.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/services/Consulting%20Services%20Overview.pdf) (attached as Exhibit 29);

1           • Palo Alto Networks offering “experienced consultants will apply their  
2 extensive knowledge of Palo Alto Networks next-generation firewalls and best practices to  
3 identify recommended changes.”

4 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf/se  
5 rvices/Consulting%20Services%20Overview.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/services/Consulting%20Services%20Overview.pdf) (attached as Exhibit 29).

6           156. Palo Alto Networks provides the “Next-Generation Firewalls for Dummies” guide.  
7 This guide gives a background to the threat landscape, the challenges of the current threat  
8 landscape, in-depth discussion on how Next-Generation Firewalls addresses current threats, and  
9 then how to deploy and safely enable the Next-Generation Firewalls in one’s organization.  
10 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf/education  
11 /NGFW\\_dummies.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/education/NGFW_dummies.pdf) (attached as Exhibit 34).

12           157. Defendant is well aware of Finjan’s patents, and has been aware of the ’154 patent  
13 since at least June 20, 2014. Finjan’s claim chart for the ’154 Patent is confidential. As such,  
14 Finjan offered to Defendant a Non-Disclosure Agreement to maintain the confidential nature of its  
15 analysis. Defendant refused to sign the agreement. Defendant has continued its infringing activity  
16 without a good faith effort to assure Finjan that it is not infringing Finjan’s ’154 Patent. Even after  
17 receiving Finjan’s original Complaint for patent infringement, Defendant continued to release new  
18 versions of the ’154 Patent Accused Products with the same or similar infringing functionality  
19 while the case was stayed. As such, Defendant has acted recklessly and continues to willfully,  
20 wantonly, and deliberately engage in acts of infringement of the ’154 Patent, justifying an award  
21 to Finjan of increased damages under 35 U.S.C. § 284, and attorneys’ fees and costs incurred  
22 under 35 U.S.C. § 285.

23           158. Defendant has had knowledge of the ’154 Patent at least as of the time it learned of  
24 this action for infringement and by continuing the actions described above, has had the specific  
25 intent to or was willfully blind to the fact that its actions would induce infringement of the ’154  
26 Patent.

27           159. Palo Alto Networks actively and intentionally maintains websites, including Palo  
28 Alto Networks Services and its ancillary components Solution Assurance, Education, Support and



1 Consulting, to promote the Palo Alto Networks '154 Patent Accused Products and to encourage  
2 potential customers, users and developers to use the '154 Patent Accused Products in the manner  
3 described by Finjan. <https://www.paloaltonetworks.com/services.html> (attached as Exhibit 33).

4 160. Palo Alto Networks actively updates its websites, including Palo Alto Networks  
5 Services and its ancillary components Solution Assurance, Education, Support and Consulting, to  
6 promote the Palo Alto '154 Patent Accused Products including, but not limited to, the Palo Alto  
7 Networks Content-ID, User-ID, and App-ID, to encourage customers, users and developers to  
8 practice the methods claimed in the '154 Patent. <https://www.paloaltonetworks.com/services.html>  
9 (attached as Exhibit 33).

10 161. Palo Alto Networks has been on notice of its inducement since at least as early  
11 as the original Complaint filed on November 4, 2014, and has continued to induce infringement  
12 to present.

13 **COUNT XI**

14 **(Direct Infringement of the '408 Patent pursuant to 35 U.S.C. § 271(a))**

15 162. Finjan repeats, realleges, and incorporates by reference, as if fully set forth  
16 herein, the allegations of the preceding paragraphs, as set forth above.

17 163. Defendant has infringed and continues to infringe one or more claims of the  
18 '408 Patent in violation of 35 U.S.C. § 271(a).

19 164. Defendant's infringement is based upon literal infringement or infringement  
20 under the doctrine of equivalents, or both.

21 165. Defendant's acts of making, using, importing, selling, and/or offering for sale  
22 infringing products and services have been without the permission, consent, authorization or  
23 license of Finjan.

24 166. Defendant's infringement includes, but is not limited to, the manufacture, use,  
25 sale, importation and/or offer for sale of Defendant's products and services, including but not  
26 limited to, the Next-Generation Security Platform, Next-Generation Firewall, Virtualized  
27 Firewall, WildFire Subscription, WildFire Platform, URL Filtering Subscription, Threat  
28 Prevention Subscription, Advanced EndPoint Protection, Strata Products, Prisma Products, and

1 Cortex Products (the “’408 Patent Accused Products”) which embody the patented invention of  
2 the ’408 Patent.

3 167. As a result of Defendant’s unlawful activities, Finjan has suffered and will  
4 continue to suffer irreparable harm for which there is no adequate remedy at law. Accordingly,  
5 Finjan is entitled to preliminary and/or permanent injunctive relief.

6 168. Defendant’s infringement of the ’408 Patent has injured and continues to injure  
7 Finjan in an amount to be proven at trial.

8 169. Defendant is well aware of Finjan’s patents. Finjan’s claim chart for the ’408  
9 Patent is confidential. As such, Finjan offered to Defendant a Non-Disclosure Agreement to  
10 maintain the confidential nature of its analysis. Defendant refused to sign the agreement.  
11 Defendant has continued its infringing activity without a good faith effort to assure Finjan that  
12 it is not infringing Finjan’s ’408 Patent. Even after receiving Finjan’s original Complaint for  
13 patent infringement, Defendant continued to release new versions of the ’408 Patent Accused  
14 Products with the same or similar infringing functionality while the case was stayed. As such,  
15 Defendant has acted recklessly and continues to willfully, wantonly, and deliberately engage in  
16 acts of infringement of the ’408 Patent, justifying an award to Finjan of increased damages  
17 under 35 U.S.C. § 284, and attorneys’ fees and costs incurred under 35 U.S.C. § 285.

18 **COUNT XII**

19 **(Indirect Infringement of the ’408 Patent pursuant to 35 U.S.C. § 271(b))**

20 170. Finjan repeats, realleges, and incorporates by reference, as if fully set forth  
21 herein, the allegations of the preceding paragraphs, as set forth above.

22 171. Defendant has induced and continues to induce infringement of at least claims 1-  
23 8 and 23-28, of the ’408 Patent under 35 U.S.C. § 271(b).

24 172. In addition to directly infringing the ’408 Patent, Defendant indirectly infringes  
25 the ’408 Patent pursuant to 35 U.S.C. § 271(b) by instructing, directing and/or requiring others,  
26 including but not limited to its customers, users and developers, to perform one or more of the  
27 steps of the method claims, either literally or under the doctrine of equivalents, or both, of the  
28 ’408 Patent, where all the steps of the method claims are performed by either Palo Alto

1 Networks, its customers, users or developers, or some combination thereof. Defendant knew or  
2 was willfully blind to the fact that it was inducing others, including customers, users and  
3 developers, to infringe by practicing, either themselves or in conjunction with Defendant, one  
4 or more method claims of the '408 Patent.

5 173. Defendant knowingly and actively aided and abetted the direct infringement of the  
6 '408 Patent by instructing and encouraging its customers, users and developers to use the '408  
7 Patent Accused Products. Such instructions and encouragement include, but are not limited to,  
8 advising third parties to use the '408 Patent Accused Products in an infringing manner, providing  
9 a mechanism through which third parties may infringe the '408 Patent, specifically through the use  
10 of the '408 Patent Accused Products, advertising and promoting the use of the '408 Patent  
11 Accused Products in an infringing manner, and distributing guidelines and instructions to third  
12 parties on how to use the '408 Patent Accused Products in an infringing manner.

13 174. Palo Alto Networks provides detailed instruction to its customers and users  
14 regarding all aspects of the '408 Patent Accused Products including, but not limited to, App-ID,  
15 User-ID, and Content-ID. These instructions can be found at  
16 <https://www.paloaltonetworks.com/customers.html> (attached as Exhibit 24).

17 175. Palo Alto Networks runs the Palo Alto Academy which “creates partnerships with  
18 Colleges, Universities, and Technical Academic Institutes, so that Palo Alto Networks courses and  
19 technology can be taught and implemented as part of the curriculum.”  
20 [https://www.paloaltonetworks.com/services/education/authorized-academy-centers/about-the-](https://www.paloaltonetworks.com/services/education/authorized-academy-centers/about-the-aacprogram.html)  
21 [aacprogram.html](https://www.paloaltonetworks.com/services/education/authorized-academy-centers/about-the-aacprogram.html) (attached as Exhibit 38). These institutions can gain an accreditation from Palo  
22 Alto Networks to become Authorized Academy Center (“ACC”). Palo Alto Networks provides the  
23 VM-100 at no charge and the access to Threat Prevention, URL Filtering, Global Protect, and  
24 Wildfire for a nominal fee to the ACC’s.  
25 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf/datasheet](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/datasheet/s/education/Authorized%20Academy%20Center.pdf)  
26 [s/education/Authorized%20Academy%20Center.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/datasheet/s/education/Authorized%20Academy%20Center.pdf) (attached as Exhibit 39).

27 176. Palo Alto Networks itself and through its authorized partners regularly provides  
28 classroom style training, demonstrations, and certification programs to help users use the '408

1 Patent Accused Products, including the following:

2 • Palo Alto Networks Essentials 1, where “[s]uccessful completion of this  
3 three day, instructor led course will enable the student to install, configure, and manage the  
4 entire line of Palo Alto Networks Next-Generation firewalls.”  
5 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf/d](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/datasheets/education/5.0-essentials-1.pdf)  
6 [atasheets/education/5.0-essentials-1.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/datasheets/education/5.0-essentials-1.pdf) (attached as Exhibit 25);

7 • Palo Alto Network Essentials 2, which “Firewall Management expands on  
8 201 course topics, while introducing many new features and functions of Palo Alto  
9 Networks Next-Generation firewalls.”  
10 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf/d](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/datasheets/education/5.0-essentials-2.pdf)  
11 [atasheets/education/5.0-essentials-2.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/datasheets/education/5.0-essentials-2.pdf) (attached as Exhibit 26);

12 • Palo Alto Networks Advanced Trouble Shooting, where students will  
13 receive hands-on experience troubleshooting the security, networking, threat prevention,  
14 logging, and reporting features of the Palo Alto Networks Operation System (PAN-OS).  
15 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf/d](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/datasheets/education/5.0-advanced-troubleshooting.pdf)  
16 [atasheets/education/5.0-advanced-troubleshooting.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/datasheets/education/5.0-advanced-troubleshooting.pdf) (attached as Exhibit 40);

17 • Accredited Configuration Engineer (“ACE”), where “[t]he primary goal of  
18 the ACE exam is to serve as an objective indication of your ability to configure Palo Alto  
19 Networks firewalls using the PAN-OS.”  
20 <https://www.paloaltonetworks.com/services/education/ace.html> (attached as Exhibit 27).

21 177. Palo Alto Networks also offers a range of consulting services where “[e]xperienced  
22 consultants from Palo Alto Networks provide on-site personalized assistance to create the optimal  
23 implementation for your business.”

24 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf/services/](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/services/Consulting%20Services%20Overview.pdf)  
25 [Consulting%20Services%20Overview.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/services/Consulting%20Services%20Overview.pdf) (attached as Exhibit 29). The consulting services

26 further provide for employee and customer testing, setup and running the ’408 Patent Accused  
27 Products which include:

28 • Remote Installation of Software where Palo Alto Networks “offer(s)

1 Remote Install with Baseline Threat Protection . . . to quickly (and properly) install the  
2 next-generation firewall.”

3 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf/se](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/services/Consulting%20Services%20Overview.pdf)  
4 [rvices/Consulting%20Services%20Overview.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/services/Consulting%20Services%20Overview.pdf) (attached as Exhibit 29);

5 • Palo Alto Networks offering “experienced consultants will apply their  
6 extensive knowledge of Palo Alto Networks next-generation firewalls and best practices to  
7 identify recommended changes.”

8 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf/se](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/services/Consulting%20Services%20Overview.pdf)  
9 [rvices/Consulting%20Services%20Overview.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/services/Consulting%20Services%20Overview.pdf) (attached as Exhibit 29).

10 178. Palo Alto Networks provides the “Next-Generation Firewalls for Dummies” guide.

11 This guide gives a background to the threat landscape, the challenges of the current threat  
12 landscape, in-depth discussion on how Next-Generation Firewalls addresses current threats, and  
13 then how to deploy and safely enable the Next-Generation Firewalls in one’s organization.

14 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf/education](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/education/NGFW_dummies.pdf)  
15 [/NGFW\\_dummies.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/education/NGFW_dummies.pdf) (attached as Exhibit 34).

16 179. Defendant is well aware of Finjan’s patents. Finjan’s claim chart for the ’408  
17 Patent is confidential. As such, Finjan offered to Defendant a Non-Disclosure Agreement to  
18 maintain the confidential nature of its analysis. Defendant refused to sign the agreement.  
19 Defendant has continued its infringing activity without a good faith effort to assure Finjan that it is  
20 not infringing Finjan’s ’408 Patent. Even after receiving Finjan’s original Complaint for patent  
21 infringement, Defendant continued to release new versions of the ’408 Patent Accused Products  
22 with the same or similar infringing functionality while the case was stayed. As such, Defendant  
23 has acted recklessly and continues to willfully, wantonly, and deliberately engage in acts of  
24 infringement of the ’408 Patent, justifying an award to Finjan of increased damages under 35  
25 U.S.C. § 284, and attorneys’ fees and costs incurred under 35 U.S.C. § 285.

26 180. Defendant has had knowledge of the ’408 Patent at least as of the time it learned of  
27 this action for infringement and by continuing the actions described above, has had the specific  
28

1 intent to or was willfully blind to the fact that its actions would induce infringement of the '408  
2 Patent.

3 181. Palo Alto Networks actively and intentionally maintains websites, including Palo  
4 Alto Networks Services and its ancillary components Solution Assurance, Education, Support and  
5 Consulting, to promote the Palo Alto Networks '408 Patent Accused Products and to encourage  
6 potential customers, users and developers to use the '408 Patent Accused Products in the manner  
7 described by Finjan. <https://www.paloaltonetworks.com/services.html> (attached as Exhibit 33).

8 182. Palo Alto Networks actively updates its websites, including Palo Alto Networks  
9 Services and its ancillary components Solution Assurance, Education, Support and Consulting, to  
10 promote the Palo Alto '408 Patent Accused Products including, but not limited to, the Palo Alto  
11 Networks Content-ID, User-ID, and App-ID, to encourage customers, users and developers to  
12 practice the methods claimed in the '408 Patent. <https://www.paloaltonetworks.com/services.html>  
13 (attached as Exhibit 33).

14 183. Palo Alto Networks has been on notice of its inducement since at least as early  
15 as the original Complaint filed on November 4, 2014, and has continued to induce infringement  
16 to present.

17 **COUNT XIII**

18 **(Direct Infringement of the '494 Patent pursuant to 35 U.S.C. § 271(a))**

19 184. Finjan repeats, realleges, and incorporates by reference, as if fully set forth herein,  
20 the allegations of the preceding paragraphs, as set forth above.

21 185. Defendant has infringed one or more claims of the '494 Patent in violation of 35  
22 U.S.C. § 271(a).

23 186. Defendant's infringement is based upon literal infringement or infringement under  
24 the doctrine of equivalents, or both.

25 187. Defendant's acts of making, using, importing, selling, and/or offering for sale  
26 infringing products and services have been without the permission, consent, authorization or  
27 license of Finjan.

28 188. Defendant's infringement includes, but is not limited to, the manufacture, use, sale,

1 importation and/or offer for sale of Defendant's products and services, including, but not limited  
2 to, the Next-Generation Security Platform, Next-Generation Firewall, Virtualized Firewall,  
3 WildFire Subscription, WildFire Platform, URL Filtering Subscription, Threat Prevention  
4 Subscription, Advanced EndPoint Protection, Strata Products, Prisma Products, and Cortex  
5 Products (the "'494 Patent Accused Products") which embody the patented invention of the '494  
6 Patent.

7 189. Defendant's infringement of the '494 Patent has injured Finjan in an amount to be  
8 proven at trial.

9 190. Defendant is well aware of Finjan's patents. Finjan's claim chart for the '494  
10 Patent is confidential. As such, Finjan offered to Defendant a Non-Disclosure Agreement to  
11 maintain the confidential nature of its analysis. Defendant refused to sign the agreement.  
12 Defendant has continued its infringing activity without a good faith effort to assure Finjan that it is  
13 not infringing Finjan's '494 Patent. Even after receiving Finjan's original Complaint for patent  
14 infringement, Defendant continued to release new versions of the '494 Patent Accused Products  
15 with the same or similar infringing functionality while the case was stayed. As such, Defendant  
16 has acted recklessly and continues to willfully, wantonly, and deliberately engage in acts of  
17 infringement of the '494 Patent, justifying an award to Finjan of increased damages under 35  
18 U.S.C. § 284, and attorneys' fees and costs incurred under 35 U.S.C. § 285.

19 **COUNT XIV**

20 **(Indirect Infringement of the '494 Patent pursuant to 35 U.S.C. § 271(b))**

21 191. Finjan repeats, realleges, and incorporates by reference, as if fully set forth herein,  
22 the allegations of the preceding paragraphs, as set forth above.

23 192. Defendant has induced infringement of at least claims 3-5, 7-9 of the '494 Patent  
24 under 35 U.S.C. § 271(b).

25 193. In addition to directly infringing the '494 Patent, Defendant indirectly infringes the  
26 '494 Patent pursuant to 35 U.S.C. § 271(b) by instructing, directing and/or requiring others,  
27 including, but not limited to, its customers, users and developers, to perform one or more of the  
28 steps of the method claims, either literally or under the doctrine of equivalents, or both, of the '494

1 Patent, where all the steps of the method claims are performed by either Palo Alto Networks, its  
2 customers, users or developers, or some combination thereof. Defendant knew or was willfully  
3 blind to the fact that it was inducing others, including customers, users and developers, to infringe  
4 by practicing, either themselves or in conjunction with Defendant, one or more method claims of  
5 the '494 Patent.

6 194. Defendant knowingly and actively aided and abetted the direct infringement of the  
7 '494 Patent by instructing and encouraging its customers, users and developers to use the '494  
8 Patent Accused Products. Such instructions and encouragement include, but are not limited to,  
9 advising third parties to use the '494 Patent Accused Products in an infringing manner, providing  
10 a mechanism through which third parties may infringe the '494 Patent, specifically through the use  
11 of the '494 Patent Accused Products, advertising and promoting the use of the '494 Patent  
12 Accused Products in an infringing manner, and distributing guidelines and instructions to third  
13 parties on how to use the '494 Patent Accused Products in an infringing manner.

14 195. Palo Alto Networks provides detailed instruction to its customers and users  
15 regarding all aspects of the '494 Patent Accused Products. These instructions can be found at  
16 <https://www.paloaltonetworks.com/customers.html> (attached as Exhibit 24).

17 196. Palo Alto Networks provides on-demand video demonstrations on how to configure  
18 and use the Next-Generation Firewall. This video can be viewed at  
19 <https://www.paloaltonetworks.com/resources/demos/ngfw-overview-and-demo.html> (attached as  
20 Exhibit 30).

21 197. Palo Alto Networks provides technical documentation, administrators guides,  
22 hardware guides and getting started guides. These documents instruct users on ways to configure  
23 and operate the '494 Patent Accused Products.

24 <https://live.paloaltonetworks.com/community/documentation> (attached as Exhibit 31). These  
25 documents include:

- 26 • The “Next-Generation Firewalls for Dummies” guide. This guide gives a  
27 background to the threat landscape, the challenges of the current threat landscape, in-depth  
28 discussion on how Next-Generation Firewalls addresses current threat, and then how to



1 deploy and safely enable the Next-Generation Firewalls in one’s organization.

2 [https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en\\_US/assets/pdf/e](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/education/NGFW_dummies.pdf)  
3 [ducation/NGFW\\_dummies.pdf](https://www.paloaltonetworks.com/content/dam/paloaltonetworkscom/en_US/assets/pdf/education/NGFW_dummies.pdf) (attached as Exhibit 34);

4 • The “Getting Started Guide” for PAN-OS 5.0. This guide provides details  
5 on how to active Threat Prevention, URL Filtering, Global Protect and other services. The  
6 guide also instructs user how to set the security profiles for Threat Prevention including  
7 Content-ID and WildFire. <https://live.paloaltonetworks.com/docs/DOC-4214> (attached as  
8 Exhibit 13);

9 • The “WildFire Administrator’s Guide” to its user on their website. This  
10 guide shows users how to set the WildFire privilege levels as well as configure other  
11 aspects of WildFire. <https://live.paloaltonetworks.com/docs/DOC-5129> (attached as  
12 Exhibit 41).

13 198. Palo Alto Networks provides the webcast “Threat Review Series: Combining the  
14 Power of App-ID with Wildfire. This webcast discusses how users should leverage the App-ID  
15 technology in the Next-Generation Firewall with WildFire in order to further protect against  
16 malware. This webcast can be found at  
17 [https://www.paloaltonetworks.com/resources/webcasts/trs-combiningthe-power-of-app-id-with-](https://www.paloaltonetworks.com/resources/webcasts/trs-combiningthe-power-of-app-id-with-wildfire.html)  
18 [wildfire.html](https://www.paloaltonetworks.com/resources/webcasts/trs-combiningthe-power-of-app-id-with-wildfire.html) (attached as Exhibit 32).

19 199. Defendant is well aware of Finjan’s patents. Finjan’s claim chart for the ’494  
20 Patent is confidential. As such, Finjan offered to Defendant a Non-Disclosure Agreement to  
21 maintain the confidential nature of its analysis. Defendant refused to sign the agreement.  
22 Defendant has continued its infringing activity without a good faith effort to assure Finjan that it is  
23 not infringing Finjan’s ’494 Patent. Even after receiving Finjan’s original Complaint for patent  
24 infringement, Defendant continued to release new versions of the ’494 Patent Accused Products  
25 with the same or similar infringing functionality while the case was stayed. As such, Defendant  
26 has acted recklessly and continues to willfully, wantonly, and deliberately engage in acts of  
27 infringement of the ’494 Patent, justifying an award to Finjan of increased damages under 35  
28 U.S.C. § 284, and attorneys’ fees and costs incurred under 35 U.S.C. § 285.



1 the '154 Patent, and for all further and proper injunctive relief pursuant to 35 U.S.C. § 283;

2 C. An award to Finjan of such damages as it shall prove at trial against Defendant that  
3 is adequate to fully compensate Finjan for Defendant's infringement of the '780 Patent, the '731  
4 Patent, the '926 Patent, the '633 Patent, the '154 Patent, the '408 Patent, and the '494 Patent, said  
5 damages to be no less than a reasonable royalty, and on information and belief and based on  
6 publicly available information, Finjan anticipates it will seek no less than \$100 million at trial;

7 D. A determination that Defendant's infringement has been willful, wanton, and  
8 deliberate as to all Asserted Patents and all versions of the accused products and that the damages  
9 against it be increased up to treble on this basis;

10 E. A finding that this case is "exceptional" and an award to Finjan of its costs and  
11 reasonable attorney's fees, as provided by 35 U.S.C. § 285;

12 F. An accounting of all infringing sales and revenues, together with post judgment  
13 interest and prejudgment interest from the first date of infringement of the '780 Patent, the '731  
14 Patent, the '926 Patent, the '633 Patent, the '154 Patent, the '408 Patent, and the '494 Patent; and

15 G. Such further and other relief as the Court may deem proper and just.

16  
17 Dated: March 31, 2021

Respectfully Submitted,

18 /s/ Roger A. Denning

19 Juanita R. Brooks (CA SBN 75934)

brooks@fr.com

20 Roger A. Denning (CA SBN 228998)

denning@fr.com

21 Frank J. Albert (CA SBN 247741)

albert@fr.com

22 K. Nicole Williams (CA SBN 291900)

nwilliams@fr.com

23 Jared A. Smith (CA SBN 306576)

jasmith@fr.com

24 Tucker N. Terhufen (CA SBN 311038)

25 terhufen@fr.com

FISH & RICHARDSON P.C.

12860 El Camino Real, Ste. 400

26 San Diego, CA 92130

27 Telephone: (858) 678-5070 / Fax: (858) 678-5099

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Aamir Kazi (*Pro Hac Vice*)  
kazi@fr.com  
Lawrence Jarvis (*Pro Hac Vice*)  
jarvis@fr.com  
FISH & RICHARDSON P.C.  
1180 Peachtree St. NE, 21st floor  
Atlanta, GA 30309  
Telephone: (404) 892-5005 / Fax: (404) 892-5002

Phillip W. Goter (*Pro Hac Vice*)  
goter@fr.com  
FISH & RICHARDSON P.C.  
3200 RBC Plaza, 60 South Sixth Street  
Minneapolis, MN 55402  
Telephone: (612) 335-5070 / Fax: (612) 288-9696

Susan E. Morrison (*Pro Hac Vice*)  
morrison@fr.com  
FISH & RICHARDSON P.C.  
222 Delaware Ave., 17th Floor  
P.O. Box 1114  
Wilmington, DE 19801  
Telephone: (302) 652-5070 / Fax: (302) 652-0607

Tracea Rice (*Pro Hac Vice*)  
trice@fr.com  
FISH & RICHARDSON P.C.  
1000 Maine Ave. Ste. 1000  
Washington, DC 20024  
Telephone: (202) 783-5070 / Fax: (202) 783-2331

Attorneys for Plaintiff, FINJAN LLC